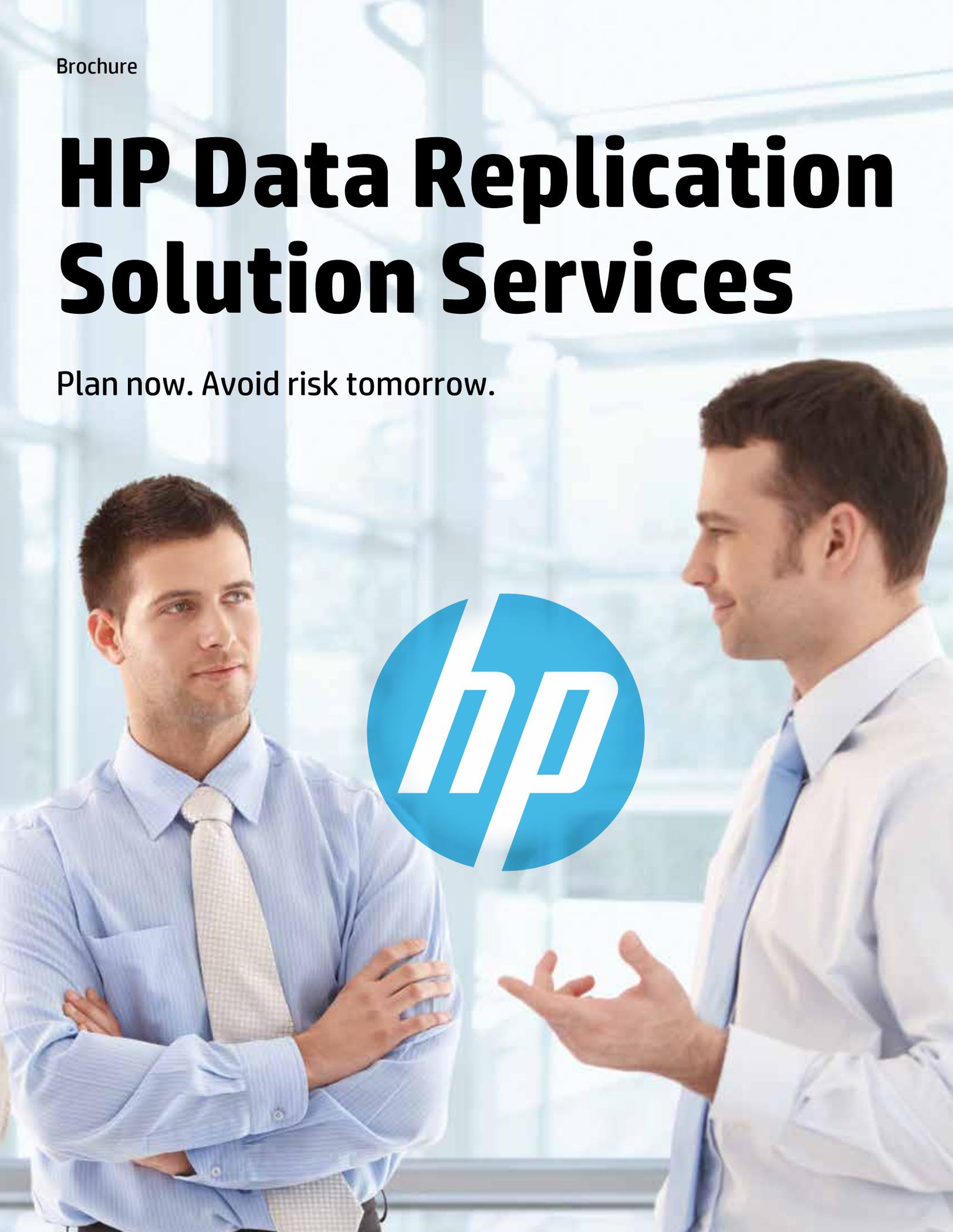


Brochure

HP Data Replication Solution Services

Plan now. Avoid risk tomorrow.



Your data is your business. Why risk it?

That's the first question. The second question is, "How safe would your data be in the event of a disaster?"

Certainly your business must continue to function even after a natural or man-made disaster drastically affects your day-to-day operations. Management has competing fiduciary responsibilities to both protect the business and manage costs. Compliance with industry or government regulations may also place certain requirements on your enterprise that create or expand disaster recovery needs.

Oftentimes, adequate funding for disaster recovery is difficult to obtain because it may be perceived as a huge additional expense for a very limited subset of corporate data.

Traditionally, planning and implementing a disaster recovery solution has been one of the most complex, time-consuming projects that your enterprise can undertake.

You know you need it—but disaster recovery introduces a myriad of technical and business questions needing answers if you are truly going to meet your disaster recovery requirements.

Move ahead with data replication—but how?

Data integrity and availability are too crucial to your success to leave to chance. At the very core of disaster recovery is safely maintaining a copy of all corporate data at a secure remote site. Without this foundation, any attempt to recover from a disaster is not possible. That's where data replication comes into play.

Now is the time to plan your next steps—from evaluating your data replication needs, to solution implementation, installation, configuration, and testing. Do you go it alone? Or partner with an external vendor?

You can count on expert data replication assistance from HP Technology Services. We understand that data replication and disaster recovery are a critical part of your infrastructure. We work with you to deliver increased control and efficiency by implementing your data replication software to provide the replicated data you would need to resume business should the unthinkable occur.

As a component of your overall business continuity strategies, plans, and procedures, your business will be able to access critical data when you need it most. This kind of access helps you avoid risk and keeps your company going during planned or unplanned outages.

Data replication your way

Right from the start, HP Storage products are designed to maintain more frequent recovery points and reduced recovery times with simple, efficient, remote replication and disaster recovery. Deploy seamlessly integrated, simple, and efficient data replication with built-in deduplication and the flexibility to use disk or tape.

Depending on your needs, your HP data replication solution can range from a real-time disaster-tolerant solution between HP Storage arrays, to a local replication solution for easy cloning and snapshots of business data. Our service solutions implement data replication software for HP 3PAR Storage systems, HP EVA P6000 Storage disk arrays, and HP XP P9000 Storage disk arrays:

- **HP Business Copy and HP Virtual Copy Service** – Allows administrators to perform backups take snapshots of databases, test systems, and perform online backups and other tasks—without interrupting critical data center operations or workflow
- **HP Continuous Access and Remote Copy Service** – Delivers real-time data replication between arrays so you can distribute data between local and remote arrays or data centers, even if they are geographically dispersed

Whatever your scenario, HP solutions let you perform point-to-point local replication within a campus, or across distances using metro or continental storage area network (SAN) extensions. It allows you to easily manage disaster recovery and data replication tasks while maintaining a high level of business continuity.

Rest easy: storage experts at work

HP storage professionals are experts in implementing HP data replication software for HP 3PAR Storage systems, HP EVA P6000 Storage disk arrays, and HP XP P9000 Storage disk arrays.

To help achieve the flexibility you need, we work closely with you to analyze your storage system, understand your needs, and then design and implement the best data replication solution for your business.

Our proven service professionals remove the risk, time, and worry from the deployment process. We offer unmatched product expertise and experience, and have access to proprietary tools and methodologies wrapped into this service delivery. Your new storage investments are up and running quickly, efficiently, and cost-effectively. And your IT resources will have more time to focus on business-specific tasks.



Choose the level of data replication best suited to your business

We offer multiple service levels designed to meet your data replication needs—ranging from installation and startup, to comprehensive implementation tailored to address the specific needs of your storage environment.

- **Level 1** – Provides installation and startup services for your data replication software. This includes configuration checks, installation and basic configuration, installation testing, and customer orientation. We also provide a demonstration of the key product features using sample or test data only. This is your service of choice if your goal is a working base configuration that you can roll out to your applications.

- **Level 2** – Provides additional services such as project management, design services, basic integration into your management environment, functional testing, and knowledge transfer. You get the necessary support to implement your data replication software configuration using designated volumes, while verifying the operation of the designated volumes with one application. This is your ideal selection when you want HP to help you get your application data replicated, with copies online and available, moving you that much closer to your disaster recovery solution goal.
- **Level 3** – Provides specific integration services needed to integrate your data replication solution into additional business applications. This tailored service is based on a statement of work created by HP that addresses unique data replication requirements not included in Levels 1 and 2. Level 3 can include verification of more than one application, scripting, or integration and configuration of your data replication solution software with your applications, backup environment, or databases. Make this selection when you want HP to customize the replication solution to meet your specific application or integration needs, however large or small.



Less risk, more reward

Whichever level of service you select for your data replication solution, we can help you:

- **Increase return on investment and ease of use** – A great combination, right? HP Data Replication Solution Services provide proper installation and configuration of data replication products, and integrate those products into your organization's management environment.
- **Address critical business needs quickly** – Leverage HP's expertise to speed delivery of reliable, secure data replication. This fast track to implementation reduces project execution time and risk to the storage environment.
- **Free up time for strategic tasks** – These services ensure proper installation and configuration of your HP Data Replication software, not only to meet your needs, but also to save time. This helps your IT staff stay focused on core tasks and priorities.

Reliable data replication: Data Replication Solution Services

The full suite of HP Data Replication Solution Services includes:

HP EVA P6000 Storage

Data Replication Solution Service for HP EVA P6000 Business Copy Software

Data Replication Solution Service for HP EVA P6000 Continuous Access Software

HP XP P9000 Storage

Data Replication Solution Service for HP XP P9000 Business Copy Software

Data Replication Solution Service for HP XP P9000 Continuous Access Software

HP 3PAR Storage

Data Replication Solution Service for HP 3PAR Remote Copy Software

Data Replication Solution Service for HP 3PAR Virtual Copy Software

For more information

To learn more about HP Data Replication Solution Services, contact your HP sales representative or visit:

hp.com/services/storage

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