

## Getting straight to the facts

### HPE Financial Services

#### Sustainability Fast Facts

In FY16, HPE Technology Renewal Centers around the world:

- Processed over 55 million pounds of technology
- Gave new life to 76% of technology units that entered our processing plants
- Prevented over 42 million pounds of e-waste by updating, remarketing and reselling previously outdated technology
- Safely and responsibly recycled over 13 million pounds of e-waste

**76%** of HPE Financial Services business is from repeat customers.

We charged just **0.013%** total damage billing in FY16, globally.

We remarket before recycle, and can help you navigate through over **163** data security and environmental laws.

We align with over **10** industry-standard procurement systems like Ariba, Adqira, WAAF, SAM, Paymode, Paymodex, Ketera, Covisant, E-plus and others.

Customers have **24/7** online access to portfolio and billing details.

**Contact** your local HPE Financial Services Representative.



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#### Organization profile

HPE Financial Services delivers investment solutions that can help maximize the full potential of IT to help create better business outcomes. Providing flexible services and capabilities that support the entire IT lifecycle, we partner with customers globally to help build investment strategies that enhance business agility and control to scale technology with speed and confidence.

#### Leading the way

The New Style of Business is changing the way business is done. To take maximum advantage of these changes, businesses need an investment strategy that fuels their IT strategy. Access to technology on terms that align to business needs is critical and will involve a thoughtful approach, requiring finance and IT integration. We are uniquely positioned to help customers by providing:

- Investment solutions that enhance business flexibility and agility
- Investment expertise on a globally consistent basis
- The capability and control to scale technology with speed and confidence
- New consumption models to adapt to changing needs

We help customers build IT investment strategies that support transformation and the ability to deliver on business goals.

#### By the numbers

- \$12.5 billion in portfolio assets
- For Q1 2017, revenue of \$823 million USD
- Delivered \$78 million USD in operating profit, 9.5% of revenue
- We have over 1,200 employees worldwide and do business in more than 50 countries. We are where our customers need us to be, as appropriate on a case-by-case basis, we seek to form third-party relationships where we do not have a direct presence.

“HPE Financial Services (HPEFS) continues to lead the IT captives with new and innovative programs that address the changing needs of enterprise customers. HPEFS’ IT consumption solutions align with customers’ new IT acquisition, usage, and payment requirements.”

— Susan G. Middleton, IDC Research Director, March 2016

Learn more at  
[hpe.com/hpefinancialservices](http://hpe.com/hpefinancialservices)

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