

Your digital enterprise— Powered by S/4HANA, shaped and enabled by HPE

Discover how HPE will help you build and define your journey to a digital enterprise with SAP S/4HANA.

Insights

- 85 percent of large organizations recognize the need to transform to the digital economy. 15 percent understand how to achieve this.
- A recent ASUG survey highlighted that 75% of SAP customers need to build a business case to understand the impact on the business. 40% lacked a clear roadmap.
- HPE SAP S/4HANA® framework is certified in line with the recently announced (SAPPHIRE 2016) SAP Value Assurance Partner Program.

For nearly 30 years, HPE has partnered with SAP to provide leading innovations and sustained value through technology adoption. With the combination of over 9,500 HPE SAP professionals extended by the full capabilities of SAP, you'll find no partner better suited for your digital transformation journey. Using a staged and controlled approach, we will get you there fast, with reduced risk and under a predictive TCO model.

We live, work, and interact in an increasingly connected world. Less than two decades from the rush to fix aged computing applications during the Y2K challenge, we now find ourselves at another inflection point: how to innovate in an app-driven culture and process petabytes of structured and unstructured data across literally millions of devices, sources, sensors, and things.

Customers can now source product anywhere, anytime by any means—opening up greater competitive pressures. Suppliers are integrated into our ecosystems, expanding our business networks. Competitors are now co-operators. Everything moves at breakneck speed in a today's 24/7, always-on culture. The pace of technology change continues to intensify, providing you the opportunity to re-imagine business processes and even entire business models.

Your organization's ability to absorb these changes and react and transact in this new climate will depend on how quickly you can achieve real-time insights, predictive analytics,

and zero-latency business processes that enable a 1:1 customer, supplier, and partner experience.

Cloud-based solutions, software-as-a-service, elastic computing platforms, the proliferation of apps, and an ever-expanding set of options can provide answers. They can also trigger overwhelming questions. You realize you need to renovate your core and non-core infrastructure systems, but it's not completely clear how to begin the journey.

You've made significant investments in your SAP software, enabled processes, and supporting infrastructure, but it's becoming increasingly clear that they're insufficient.

There is little appetite for a new wave of wholesale change. How do you make the case to your business to become a digital enterprise? And how do you do it at a speed that makes sense for your business without the disruption and disappointment of another lengthy implementation journey? This time around, technology is broadly understood, and investment scrutiny is exponential.

HPE and SAP: Working together to help you succeed

HPE and SAP jointly deliver an integrated approach to defining your path as a digital enterprise using SAP S/4HANA® and the best products and services from HPE. The **SHAPE** transformation program begins with

Offering overview

a series of prescriptive reviews that identify the value path to SAP's new innovations with S/4HANA at the core, extended by SAP's Business Network and powered by the HPE Cloud. Our approach, methods, tools, and expertise define the clear outcomes your business can expect and map how you can leverage existing investments and assets, while releasing tangible value to self-fund the program without burning another hole in your P&L.

Building the roadmap for your digital transformation

Working closely with you and your teams, HPE and SAP experts take a two-phased approach to developing your roadmap. Jointly, these efforts provide the core foundation for your digital transformation journey.

In Phase 1, we:

- Create the business benefits case for your digital transformation
- Create a simplification roadmap for your SAP ecosystem
- Identify the key barriers to success

How do we do this while minimizing disruption to the business?

Leveraging automated, custom-built tools for SAP S/4HANA, such as the HANA innovation analysis and other HPE and SAP proprietary and third-party tools, we use a business outcome-based approach to identify:

- A business plan to justify the digital transformation needed to realize your digital strategy
- The business capabilities gaps you're attempting to cover with expensive development or bolt-on solutions
- Areas of business process where current practices fail to measure up to your peers in the market



Sign up for updates

- Whether business processes are standard baseline processes in wide use in the organization, or customized
- What you can achieve by streamlining and simplifying your processes with SAP S/4HANA

The output from Phase 1 efforts results in a detailed report and project plan.

Phase 2 describes execution:

- Develop the full application and platform roadmap for your digital transformation
- Define the transformation roadmap, program, and costs
- Align this analysis with current costs (labor and non-labor-based) versus future costs, including impacts on hardware, software, and services costs

These phases of **SHAPE** are the foundation of your digital transformation journey. Taken together, they point the way to a successful transformation. Your **SHAPE** roadmap offers:

- A comprehensive assessment of today's applications and business processes
- A clear definition of the IT and application environment needed to support your digital strategy and goals
- An applications transformation program plan based on decades of experience, leveraging the frameworks, IP, and tools HPE has built to make this journey safe and secure
- Consideration of not just S/4HANA but your entire enterprise application portfolio
- The business case needed to justify your digital transformation.

Everything you need for a safe, successful journey

HPE and SAP together are uniquely prepared to lead you on your journey to digital transformation. As a SAP Value Assurance Partner, we are able to deliver your program in

a cost-effective and timely manner.

HPE and SAP have successfully leveraged this approach to help clients reduce risk, limit deployment time, and—using a staged building block approach to address specific use cases—drive outcomes that deliver rapid ROI.

Our combined expertise is the foundation for success. Our leadership in digital applications and technologies—including analytics, mobility, and cloud—provide you with the key building blocks. Our jointly trained transformation consultants effectively define your journey's destination and plan the optimal and safest path with speed to value being one of the core principles behind everything we do.

Since HANA was launched, HPE and SAP have helped organizations get ready for SAP S/4HANA by leveraging our HANA Migration Factory. We moved hundreds of clients to BW on HANA or Suite on HANA. We have successfully stood up HANA environments in just a few weeks. We build use case-based proof of concepts to prove the immediate value of HANA in both on-premise and cloud delivery models. We help you take the next step to SAP S/4HANA.

The journey to S/4HANA will be unique for each organization. To ensure success, take the next step with HPE and SAP. Lead your industry by leveraging the best SAP applications on safe and secure platforms. Whether you choose to make the leap now or later, we're here, supporting you every step of the way.

HPE and SAP: Preparing you for the future.

Learn more at hpe.com/services/SAPservices