

Customer brochure



HPE Factory Integration

Solutions customised to meet your needs



**Hewlett Packard
Enterprise**



Hewlett Packard Enterprise is on your staff

Four words best describe HPE Factory Integration: collaboration, flexibility, confidence, and value. This means our factory is your factory, our engineers are your engineers. They become a talented, experienced extension of your own staff who collaborate with your IT to plan, design, and implement the best solution for your business. They offer you the flexibility to quickly and easily transition to new technologies while providing onsite deployment help for easy setup and installation.

Solutions are completed in our factory by HPE experts, then rigorously tested before they're delivered to you—giving you confidence right from the start. The goal is to get the best possible value from your HPE solutions by saving you time and money—and freeing your own staff to focus on your real business.

For a better return on your IT investment

HPE's unique service offering is designed to help an enterprise like yours get a better return from your IT investment by enabling deployment of the Converged Infrastructure. The process starts by having HPE experts work with you to plan and design the best custom solutions for your business. It continues in our factory as they supervise manufacturing and testing. And follows through with HPE providing complete installation support and assistance.

In short, HPE helps you reduce your deployment time with hardware and software built to your exact specifications and tested as a complete solution, and then shipped from the HPE factory, ready to run in your data center. The goal is to put HPE's expertise to work for your business—saving you time, money, and resources while it frees your staff to focus on your core business.

The result can be a game-changer, especially if any of these situations sound familiar in your server, storage, networking or business-critical environments:

- Your company expects a major technology rollout, but the customisations you require are not available.
- You need your IT department to focus on business-critical tasks, not hardware or software integration.
- You have a complex environment with major global implementation and little room for error.

HPE Factory Integration can extend your resources and accelerate business results by providing predictable and tested IT solutions tailored specifically to your needs. We build to your hardware and software specifications in the factory in order to help you cut costs, speed deployment, and free up your staff and other resources. That means you will get:

- Dependable, repeatable deployments worldwide
- Accelerated, implementation and utilization of your new hardware and software
- Expertise and training to accelerate adoption of new technologies
- Simple selection from a fixed-price menu of services



Portfolio offerings

System Customisation

With integration at the HPE factory, you can be confident your HPE hardware and software is properly customised, integrated, tested and ready to install. System customisation includes:

- Custom system settings
- Hardware configuration
- Asset tagging and labeling
- Custom image loading-and more

Complex integration

The same people who build HPE hardware—the experts who work with it every day—will integrate your complex solution right at the factory. This includes:

- Third-party product integration
- Disk array configuration
- Network configuration
- Cable labeling and management
- Rack integration
- Software configuration
- Clusters
- Onsite startup and more

Solution Services

Instead of diverting resources and staff away from your core business priorities, you can save time and money with HPE Factory Integration to customise and deploy your new HPE solutions. These include:

- Project management
- Solution testing
- Virtualisation services
- Engineering consultation and support

Top-selling services

You can get racks built to your exact specifications, then tested as a complete solution and shipped from the HPE factory, ready to run—all while reducing your deployment time.

- Asset tagging and labeling
- Custom image load
- Custom system settings
- HPE Standard Rack integration
- Custom Rack integration
- Blades integration

“They assembled everything we needed at the factory and installed it for us, and then they handed it off to us to finish provisioning. Because HPE Factory Integration deployed the hardware for us, we were up and running 50 percent faster than if we had to do it ourselves.”

– Todd Sasala, IT Director, Cedar Fair Entertainment Company

HPE Factory Integration is a key component on HPE Modeled Solutions (HPE Integration Services). In the same way that integration at the HPE factory delivers integration efficiency advantages, Modeled Solutions is an integration framework that takes a solutions approach to managing costs and resources, letting you optimise your resource usage by taking advantage of scale-derived benefits. Modeled Solutions address common and popular customer integration requirements, delivering value from an industrialised approach—just like Factory Integration, but as specific technology integration solutions. You gain from this standard methodology approach, leveraging a global delivery capability. And as with anything industrialised, the more you participate, the more the value is built.

For more information

HPE Factory Integration is used to build, test and, where needed, enhance standard Hewlett Packard Enterprise solutions including:

- HPE CloudSystems
- HPE VirtualSystems
- HPE AppSystems
- HPE Enterprise Data Warehouse Appliance
- HPE Vertica Analytics System
- HPE Database Consolidation Solution
- High Performance Computing (HPC) Solutions
- Performance Optimised Datacentre (POD) Solutions
- SAP-HANA, and SAP-BWA Solutions.

Other products supported by HPE Factory Integration include (but are not limited to):

- HPE ProLiant servers & blades
- HPE BladeSystem & server blades
- HPE Integrity and Superdome 2 servers & blades
- HPE Storage products
- HPE Networking products
- HPE Qualified Options, including racks, UPS, PDU, KVM, and server memory

For more information, please visit: hpe.com/eu/fis



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