

Overview

HPE Dropbox Business

A Simple and Intuitive Collaboration and File Share Platform for Businesses and Educational Institutes

Dropbox Business and Dropbox Education are cloud based collaboration platforms layered with robust administrative features that allows companies to securely access and share important business files. With 500 million users who take Dropbox to work inside 8 million businesses, Dropbox is the world's largest, most powerful collaboration network. Users trust Dropbox to reliably sync and store their data so they can collaborate anytime, anywhere, on any device. Dropbox Business and Dropbox Education offer the same experience that users are familiar with plus the control that IT organizations require. With two versions of Dropbox Business companies can pay for only the services they need. Dropbox has an extensive network of best-in-class security and productivity partners to give IT peace of mind. Add Dropbox Business to your cloud product portfolio to take advantage of emerging opportunities in the market, while addressing business-critical needs of your current and future customers.

At A Glance

HPE Dropbox Business

- **Easy to use and install:** Downloads and installs quickly
- **Mobility:** Works on any device, PC, tablet, or smart phone on or offline
- **Intuitive control:** Functionality mirrors popular personal Dropbox accounts
- **Flexible admin console:** Effectively manages users and access, tracks data share inside and outside the company, and even remote wipe a device of all Dropbox related data
- **Unlimited storage capacity:** Start with 1TB per user and expand as needed (Business Advanced Edition only)
- **Secure:** Security Assertion Markup Language (SAML) and two-step verification prevents unauthorized devices and access to data.
- **Encrypted data:** Files are encrypted both in transit and in storage
- **Resiliency:** Distributed, scalable, N+2 redundancy delivers 9 nines durability
- **Delta Sync:** Synchronizes only the changes in a file for faster performance
- **LAN Sync:** Synchronizes files on all linked computers and folders from the LAN first. Provides faster performance than synchronizing from the internet only
- **Streaming Sync:** Allows target computers to start downloading synchronized files before source has finished uploading
- **Full backups and revision history:** Easily track file changes and even recall previous versions
- **Compatibility:** Integration with over 300,000 applications insures productivity
- **Compliance:** SOC2/SOC3, Safe Harbor (US-EU, US-Swiss), ISO 27001, ISO 27018

Software Editions

Dropbox Feature Comparison	Business Standard	Business Advanced	Education
Minimum number of licenses to start subscription	5	5	300
Included space per user	2 TB	Unlimited	15 GB (pooled)
Delta, LAN, and Streaming synchronizations	Yes	Yes	Yes
256-bit AES and SSL encryption	Yes	Yes	Yes
Dropbox Paper	Yes	Yes	Yes
Version control and revision history	Yes	Yes	Yes
MS Office 365 integration	Yes	Yes	Yes
Smart Synch	Yes	Yes	Yes
Team folder	Yes	Yes	Yes
Granular permissions	Yes	Yes	Yes
Unlimited API access to platform partners	Yes	Yes	Yes
API access for data transport use cases	Yes	Yes	Yes
Two factor authentication	Yes	Yes	Yes
User management	Yes	Yes	Yes
Active Directory connector	Yes	Yes	Yes
Audit logging, filtering and exporting	Yes	Yes	Yes
Advanced administration controls		Yes	Yes
Tiered administrator roles		Yes	Yes
Invite enforcement		Yes	Yes
Single sign on (SSO) integration		Yes	Yes
Device approvals		Yes	Yes
Enables HIPPA compliance		Yes	Yes

Licensing and Renewals

Software licenses

Dropbox Business Standard Edition

Licensing Dropbox Business Standard is licensed as an annual subscription. Licenses are sold per user based on the total number of users in the initial subscription.

Dropbox Business Standard New Annual Subscription 5-299 Users E-LTU	Q0H54AAE
NOTE: A minimum of 5 user licenses must be purchased to start a subscription.	
Dropbox Business Standard New Annual Subscription 300-600 Users E-LTU	Q0H55AAE
Dropbox Business Standard New Annual Subscription 601-1000 Users E-LTU	Q0H56AAE
Dropbox Business Standard New Annual Subscription 1000+ Users E-LTU	Q0H57AAE

Annual renewals Renewals are sold per user based on the total number of users to be renewed.

Dropbox Business Standard Annual Renewal 5-299 Users E-LTU	Q0H58AAE
Dropbox Business Standard Annual Renewal 300-600 Users E-LTU	Q0H59AAE

Coterminous upgrades Coterminous upgrades allow new users to be added to an existing subscription based on the remaining time in the subscription. This allows all current Dropbox Business users to be renewed at the end of the original subscription's anniversary date.

Dropbox Business Standard Additional User Upgrade 12-month Co-term E-LTU	Q0H60AAE
Dropbox Business Standard Additional User Upgrade 11-month Co-term E-LTU	Q0H61AAE
Dropbox Business Standard Additional User Upgrade 10-month Co-term E-LTU	Q0H62AAE
Dropbox Business Standard Additional User Upgrade 9-month Co-term E-LTU	Q0H63AAE
Dropbox Business Standard Additional User Upgrade 8-month Co-term E-LTU	Q0H64AAE
Dropbox Business Standard Additional User Upgrade 7-month Co-term E-LTU	Q0H65AAE
Dropbox Business Standard Additional User Upgrade 6-month Co-term E-LTU	Q0H66AAE
Dropbox Business Standard Additional User Upgrade 5-month Co-term E-LTU	Q0H67AAE
Dropbox Business Standard Additional User Upgrade 4-month Co-term E-LTU	Q0H68AAE
Dropbox Business Standard Additional User Upgrade 3-month Co-term E-LTU	Q0H69AAE
Dropbox Business Standard Additional User Upgrade 2-month Co-term E-LTU	Q0H70AAE
Dropbox Business Standard Additional User Upgrade 1-month Co-term E-LTU	Q0H71AAE

Dropbox Business Advanced Edition

Licensing Dropbox Business Advanced is licensed as an annual subscription. Licenses are sold per user based on the total number of users in the initial subscription.

Dropbox Business Advanced New Annual Subscription 5-299 Users E-LTU	Q1Q00AAE
NOTE: A minimum of 5 user licenses must be purchased to start a subscription.	
Dropbox Business Advanced New Annual Subscription 300-600 Users E-LTU	Q1Q01AAE
Dropbox Business Advanced New Annual Subscription 601-1000 Users E-LTU	Q1Q02AAE
Dropbox Business Advanced New Annual Subscription 1000+ Users E-LTU	Q1Q03AAE

Licensing and Renewals

Annual renewals	Renewals are sold per user based on the total number of users to be renewed.	
	Dropbox Business Advanced Annual Renewal 5-299 Users E-LTU	Q1Q04AAE
	Dropbox Business Advanced Annual Renewal 300-600 Users E-LTU	Q1Q05AAE
Coterminous upgrades	Coterminous upgrades allow new users to be added to an existing subscription based on the remaining time in the subscription. This allows all current Dropbox Business users to be renewed at the end of the original subscription's anniversary date.	
	Dropbox Business Advanced Additional User Upgrade 12-month Co-term E-LTU	Q1Q06AAE
	Dropbox Business Advanced Additional User Upgrade 11-month Co-term E-LTU	Q1Q07AAE
	Dropbox Business Advanced Additional User Upgrade 10-month Co-term E-LTU	Q1Q08AAE
	Dropbox Business Advanced Additional User Upgrade 9-month Co-term E-LTU	Q1Q09AAE
	Dropbox Business Advanced Additional User Upgrade 8-month Co-term E-LTU	Q1Q10AAE
	Dropbox Business Advanced Additional User Upgrade 7-month Co-term E-LTU	Q1Q11AAE
	Dropbox Business Advanced Additional User Upgrade 6-month Co-term E-LTU	Q1Q12AAE
	Dropbox Business Advanced Additional User Upgrade 5-month Co-term E-LTU	Q1Q13AAE
	Dropbox Business Advanced Additional User Upgrade 4-month Co-term E-LTU	Q1Q14AAE
	Dropbox Business Advanced Additional User Upgrade 3-month Co-term E-LTU	Q1Q15AAE
	Dropbox Business Advanced Additional User Upgrade 2-month Co-term E-LTU	Q1Q16AAE
	Dropbox Business Advanced Additional User Upgrade 1-month Co-term E-LTU	Q1Q17AAE
Dropbox Education Edition Licensing	Dropbox Education is available to state certified educational institutions only. Dropbox Education is licensed as an annual subscription. Licenses are sold per user based on the total number of users in the initial subscription.	
	Dropbox Education New Annual Subscription 300-999 Users E-LTU	Q1K95AAE
	NOTE: A minimum of 300 user licenses must be purchased to start a subscription.	
	Dropbox Education New Annual Subscription 1000-2499 Users E-LTU	Q1K96AAE
	Dropbox Education New Annual Subscription 2500-4999 Users E-LTU	Q1K97AAE
	Dropbox Education New Annual Subscription 5000-9999 Users E-LTU	Q1K98AAE
	Dropbox Education New Annual Subscription 10000+ Users E-LTU	Q1K99AAE
Annual renewals	Renewals are sold per user based on the total number of users to be renewed.	
	Dropbox Education Annual Renewal 300-999 Users E-LTU	Q1L00AAE
	Dropbox Education Annual Renewal 1000-2499 Users E-LTU	Q1L01AAE
Coterminous upgrades	Coterminous upgrades allow new users to be added to an existing subscription based on the remaining time in the subscription. This allows all current Dropbox Business users to be renewed at the end of the original subscription's anniversary date.	
	Dropbox Education Additional User Upgrade 12-month Co-term E-LTU	Q1L02AAE
	Dropbox Education Additional User Upgrade 11-month Co-term E-LTU	Q1L03AAE

Licensing and Renewals

Dropbox Education Additional User Upgrade 10-month Co-term E-LTU	Q1L04AAE
Dropbox Education Additional User Upgrade 9-month Co-term E-LTU	Q1L05AAE
Dropbox Education Additional User Upgrade 8-month Co-term E-LTU	Q1L06AAE
Dropbox Education Additional User Upgrade 7-month Co-term E-LTU	Q1L07AAE
Dropbox Education Additional User Upgrade 6-month Co-term E-LTU	Q1L08AAE
Dropbox Education Additional User Upgrade 5-month Co-term E-LTU	Q1L09AAE
Dropbox Education Additional User Upgrade 4-month Co-term E-LTU	Q1L10AAE
Dropbox Education Additional User Upgrade 3-month Co-term E-LTU	Q1L11AAE
Dropbox Education Additional User Upgrade 2-month Co-term E-LTU	Q1L12AAE
Dropbox Education Additional User Upgrade 1-month Co-term E-LTU	Q1L13AAE

Summary of Changes

Date	Version History	Action	Description of Change
13-Feb-2017	From Version 1 to 2	Changed	Overview, Software Editions, and Licensing and Renewals
		Added	SKUs added in Licensing and Renewals section: Q1Q00AAE, Q1Q01AAE, Q1Q02AAE, Q1Q03AAE, Q1Q04AAE, Q1Q05AAE, Q1Q06AAE, Q1Q07AAE, Q1Q08AAE, Q1Q09AAE, Q1Q10AAE, Q1Q11AAE, Q1Q12AAE, Q1Q13AAE, Q1Q14AAE, Q1Q15AAE, Q1Q16AAE, Q1Q17AAE, Q1K95AAE, Q1K96AAE, Q1K97AAE, Q1K98AAE, Q1K99AAE, Q1L00AAE, Q1L01AAE, Q1L02AAE, Q1L03AAE, Q1L04AAE, Q1L05AAE, Q1L06AAE, Q1L07AAE, Q1L08AAE, Q1L09AAE, Q1L10AAE, Q1L11AAE, Q1L12AAE, Q1L13AAE.
18-July-2016	Version 1	Created	New QuickSpecs



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