



Leadership & Communication Skills for Business Analysis HE553S

It is no longer about control and management, but more about collaboration, consensus, communicating for results, and leadership. Learn to develop leadership skills required to effectively listen, earn trust, and serve as an effective liaison between the business community and the development team. Discover forms of leadership and communication styles that advance your business analyst career. Learn techniques for resolving conflict. Gain hands-on experience in analyzing stages of team development and maximizing user involvement and ownership.

Leadership & Communication Skills for Business Analysis

Links to local
schedules, [US/Canada](#)
pricing and

HP course # HE553S

Category Business Analysis

Duration 4 days

Special note

Thank you for considering HP Education Services for your Project Management/Business Analysis (PM/BA) training needs. We provide the following delivery options:

1. If you are an individual interested in attending this course, you may do so by clicking on the schedule link above. This will take you to the Management Concepts site where you can register for the class. You may also use your HP Care Pack Credits to pay for the class, in addition to standard payment options.
2. If your organization is interested in conducting a class at your location, or a virtual instructor led delivery for one of the courses listed below, please [contact us](#) to obtain a quote based on your delivery requirements.
(Note: Must have a minimum of 8 individuals for onsite deliveries)

Audience

- This course is intended for business analysts and related professionals such as Project Managers, QA Managers, Project Customers, Technical Leads, Systems Engineers or anyone with a substantive role in the success of projects.

Prerequisites

- A comprehensive introductory business analysis course such as Principles of Business Analysis (HE551S)

Course objectives

Learn how to:

- Apply proven facilitation techniques in requirements gathering meetings
- Explain stages and pitfalls in the project life cycle team development
- Effectively manage the conflict inherent in all projects
- Identify barriers to customer project involvement and ways to overcome them
- Discover ways to communicate when discussing unclear user needs
- Perform collaborative analysis that engages customer ownership
- Create a stakeholder analysis that identifies ownership and risk
- Elicit requirements from users that are resistant to change
- Evaluate and select the most appropriate method to present both quantitative and qualitative results in a form appropriate to various stakeholders

Benefits to you

- Assess and demonstrate leadership skills and apply proven techniques in leading teams
- Identify and resolve conflicts
- Empower team members through effective communication
- Create high-performance project teams
- Evaluate different motivational approaches and effective communication techniques
- Identify the benefits of using the Myers-Briggs Type Indicator® in working with project teams

Certification Value

On successful completion of this course, the student can claim 28 education units or PDUs that can be used to attain or maintain the PMI® PMP® credential. Students also can claim 32 education units or CDUs toward attaining or maintaining the IIBA® credential.

Course outline

Leadership Challenges and Styles

- Identify successful leadership practices and define the optimum business analyst leadership style in phases of the systems requirements life cycle
- Explain the role of the business analyst and discuss professional responsibility in the context of leadership
- Relate the role of the user to the goals of the project team

Effective Teams

- Delineate types of business analysis problem domains and the team requirements
- Create a high-accountability relationship with the user community, a high-performance relationship with developers, and a high-respect relationship with the project manager
- Discuss challenges in the relationship between the project manager and the business analyst and overcome barriers to project team performance

Managing Conflict and Agreement

- Define conflict and identify conflict management outcomes
- Choose a conflict resolution approach
- Explain user involvement and how to manage agreement

Facilitation Skills

- Define key elements of successful facilitation
- Identify different types of requirements gathering techniques
- Conduct a requirements gathering workshop

Stakeholder Analysis Skills

- Define key elements of successful stakeholder analysis
- Conduct effective interviews with users that are resistant to change
- Develop strategies for recovering troubled projects

Enhancing Communication Skills

- Define communication rules for non-technical audiences
- Use various interviewing skills in requirements gathering
- Identify issues in managing distributed teams

Presentation Challenges and Techniques

- Describe key techniques for presenting complex features or process flows
- Describe different methods for prioritizing needs
- Develop strategies to continually validate requirements throughout the project cycle

Learn more at

hpe.com/us/training/businessanalysis