

HPE Education Services

A photograph of two men in a modern office setting. They are sitting at a desk, looking at a large computer monitor. The man in the foreground is wearing glasses and a blue and white checkered shirt. The man behind him is wearing a maroon shirt. The office has large windows in the background, and the overall atmosphere is professional and collaborative.

Public Schedule
January - June 2017

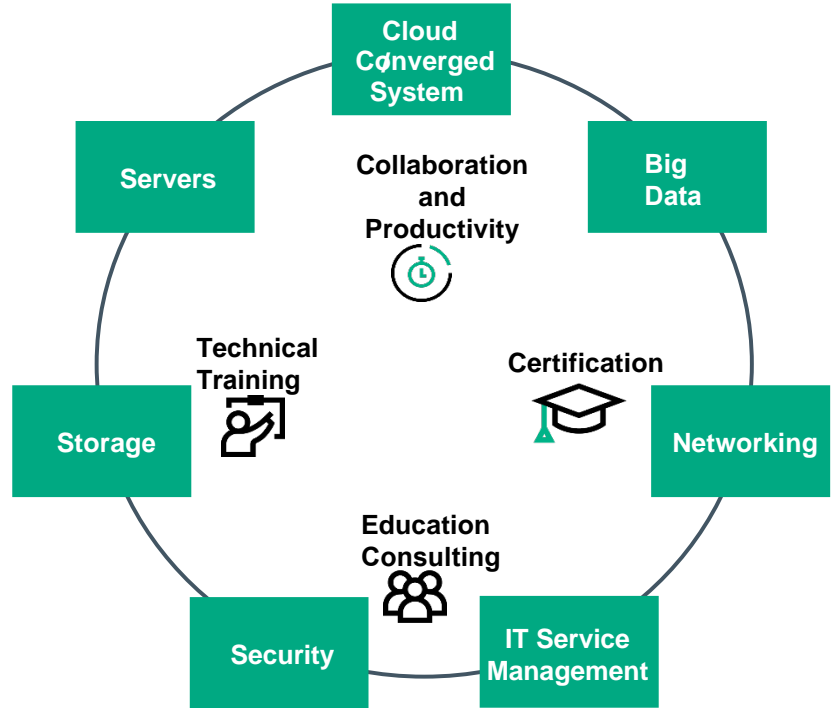


Hewlett Packard
Enterprise

HPE Education Services

Your one-stop education provider

- Server Training**
- HPE ProLiant ML/DL/SL
 - HPE BladeSystem
 - HPE Moonshot
 - HPE Apollo
 - HPE CloudSystem
 - HPE ConvergedSystems
 - HPE OneView
 - HPE Superdome
 - HPE NonStop
 - Operating Systems
 - HPE-UX
 - HPE NonStop
 - HPE OpenVMS
 - Linux®
 - Windows
 - Microsoft
 - SQL
 - Exchange
 - SharePoint
 - Lync
- Storage Training**
- 3PAR StoreServ Storage
 - StoreOnce Backup
 - StoreAll Storage
 - StoreVirtual Storage
 - StoreFabric
 - StoreEasy
 - StoreSure
 - XP7/P9500
 - EVA
- Security Training**
- Cloud Security
 - Network Security
 - Enterprise Security
 - HPE-UX Security
 - Security User Awareness Training (SUAT) Video Library



- Cloud Training**
- HPE Helion
 - OpenStack
 - HPE CloudSystem
 - HPE Cloud Security
 - HPE Cloud Service Management
- ConvergedSystems Training**
- Data Center
 - HPE ConvergedSystems
 - HPE OneView
- Big Data Training**
- Hadoop
- IT Service Management Training**
- ITIL® Training & Certification
 - IT Service Management for the New Style of IT
 - Developing an ITSM Capability
 - Applied Service Management Workshop
 - Project Management/ Business Analysis
- Virtualization**
- Microsoft Hyper-V
 - Microsoft System Center
 - Desktop Virtualization
- Networking Training**
- Comware-based switches
 - ProVision-based switches
 - IMC, BYOD
 - Unified Wireless Networking
 - MSM Wireless
 - IPv6 Certification
 - Aruba

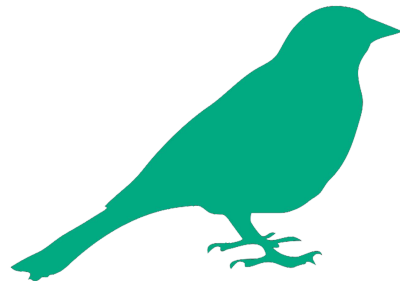
Authorized Training Centre

- HPE Partner Ready Certification and Learning
- EPI Data Centre Certification
- ITIL Certification (EXIN)
- Cloud Security Alliance (CSA)
- Project Management (PMI, Prince)
- Microsoft
- RedHat
- Aruba
- HPE MyRoom
- HPE MyRoom University
- HPE MyRoom Assist

Workforce Collaboration and Productivity

Australia/New Zealand Training Schedule January - June 2017

Course No.	Course Description	Days	Cost (Exc GST)	Location	January	February	March	April	May	June
IT Service Management										
HF421S	ITIL Foundations ® for IT Service Management	3	AU 2,100	Sydney				10-12	1-3	
				Melbourne		5-7		3-5		
				Brisbane					29-31	
			NZ 2,700	Auckland / Wellington					15-17 / 22-24	
HF427S	ITIL® Service Offering and Agreements	5	AU 3,500	Call Us						
HF428S	ITIL® Operational Support and Analysis	5	AU 3,500	Call Us						
HF429S	ITIL® Release, Control and Validation	5	AU 3,500	Call Us						
HF430S	ITIL® Planning, Protection and Optimization	5	AU 3,500	Call Us						
HF437S	ITIL®Service Strategy	3	AU 2,100	Call Us						
HF438S	ITIL®Service Design	3	AU 2,100	Sydney						19-21
				Melbourne						26-28
HF439S	ITIL®Service Transition	3	AU 2,100	Sydney						5-7
				Melbourne						14-16
HF440S	ITIL ® Service Operation	3	AU 2,100	Sydney						
				Melbourne					8-10	
			NZ 2,700	Auckland						
HF441S	ITIL ® Continual Service Improvement	3	AU 2,100	Sydney		13-15				
				Melbourne		20-22				
HF442S	Managing Across the LifeCycle	5	AU 3,500	Call Us						
HL970S	HPE Education Cloud Simulation	1	AU 800	Call Us						
HL973S	Cloud Computing Foundation	2	AU 1,400	Call Us						
HL260S	ITSM in the Cloud	3	AU 2,100	Call Us						
Project Management										
HK817S	PM Fundamentals and CAPM® Exam Prep	5	AU 4,000	Call Us						
HE536S	Project Risk Management	3	AU 2,400	Call Us						
HE537S	Leadership and Communication Skills for Project Managers	4	AU 3,200	Call us						
HE551S	Principles of Business Analysis	3	AU 2,400	Call Us						



Have you heard about our Early Bird discount?

You will receive 10% discount by registering at least 30 days prior to the session

Australia/New Zealand Training Schedule January - June 2017

Course No.	Course Description	Days	Cost (Exc GST)	Location	January	February	March	April	May	June
Proliant										
H4C04S	HPE OneView	3	AU 2,400	Sydney + VILT						14-16
				Melbourne + VILT		20-22				
				Canberra + VILT			26-28			
H7H03S	HPE ConvergedSystem Administration	3	AU 2,400	Auckland + VILT			27-29			
H0DG8S	HPE Bladesystem Fast Track	5	AU 4,800	Sydney + VILT					22-26	
				Melbourne + VILT		6-10				
				Canberra + VILT			3-7			
HE643S	Introduction to HP ProLiant Servers	2	AU 1,600	Call us						
HE646S	HPE BladeSystem Administration	3	AU 2,400	Call Us						
HK758S	HPE Virtual Connect	3	AU 2,400	Call Us						
H4C03S	HPE Moonshot Administration	3	AU 2,400	Call Us						
Cloud and Cloud Security Training										
H8P75S	CSA Certificate of Cloud Security Knowledge Foundation(V3.1)	2	AU 1,600	Sydney		13-14				
				Melbourne					19-20	
H8P76S	CSA Certificate of Cloud Security Knowledge Plus (V3.1)	3	AU 2,400	Sydney		13-15				
				Melbourne					19-21	
H6C68S	Fundamentals of OpenStack® Technology	3	AU 2,400	Call us						
H4C05S	HPE CloudSystem Foundation	3	AU 2,400	Call Us						
H4S71S	Networking in OpenStack® using Neutron	2	AU 1,600	Call Us						
H4S72S	Object Storage in OpenStack® using Swift	1	AU 800	Call Us						
H4S73S	Block Storage in OpenStack® using Cinder	1	AU 800	Call Us						
H4C07S	HPE Helion OpenStack® Community edition	1	AU 800	Call Us						
H4C05S	HPE CloudSystem Foundation	3	AU 2,400	Call Us						
HK916S	HPE Matrix Operating Environment: Infrastructure Orchestration Integration	4	AU 3,200	Call Us						
H8Q06S	HPE Helion Development Platform	2	AU 1,600	Call Us						
H8Q07S	Eucalyptus Cloud Administrator	3	AU 2,400	Call Us						
H8Q14S	HPE Helion OpenStack® Commercial	3	AU 2,400	Call Us						
HK917AAE	Cloud Overview Seminar (WBT)	2hrs	AU 800	Call Us						

Did you know this is the first time we are offering hybrid delivery model?

HPE now offers training delivered face to face and virtual instructor led at the same time, we call this Hybrid delivery. Sessions are scheduled to alternate between major cities face to face whilst allowing other participants to join from any location.

Australia/New Zealand Training Schedule January - June 2017

Course No.	Course Description	Days	Cost (Exc GST)	Location	January	February	March	April	May	June
HP Networking										
H0LJ0S	Aruba Mobility Boot Camp	5	AU 4,000	Sydney + VILT					8-12	26-30
				Melbourne + VILT		13-17			19-23	
			NZ 4,500	Brisbane + VILT	30-3Feb					
H0LJ1S	Implementing Aruba WLAN	3	AU 2,400	Auckland + VILT					29-2June	
				Sydney + VILT		13-15			8-10	26-28
			NZ 2,700	Melbourne + VILT					19-21	
H0LJ2S	Scalable WLAN Design & Implementation	2	AU 1,600	Auckland + VILT					29-31	29-30
				Sydney + VILT		16-17			11-12	22-23
			NZ 1,800	Melbourne + VILT						1-2
H0LJ3S	AirWave Wireless Management Suite Installation, Configuration & Use	3	AU 2,400	Auckland + VILT				26-28		
				Sydney + VILT			10-12			
			NZ 2,700	Melbourne + VILT						
H0LJ7S	Aruba ClearPass Essentials	5	AU 4,000	Auckland + VILT			27-31			
				Sydney + VILT					22-26	
			NZ 4,500	Melbourne + VILT						
H0LK6S	Deploying the Mobile-First Campus using ArubaOS-Switches	5	AU 4,000	Auckland					29-2June	
				Sydney + VILT						
			NZ 4,500	Melbourne + VILT		6-10				
HL048S	IMC Essentials for Network Administrators	5	AU 4,000	Auckland					1-5	
				Sydney						
			NZ 4,500	Melbourne + VILT						
H4C87S	Configuring HP FlexNetwork Technologies for Comware Devices	4	AU 3,200	Call Us						
H4C88S	Deploying HP FlexFabric Core Technologies for Comware Based	4	AU 3,200	Call Us						
H4C82S	HPE Unified Wired-Wireless Networks	3	AU 2,400	Call Us						
H8D07S	Migrating from Cisco to HP FlexNetworks	4	AU 3,200	Call Us						
H8D08S	Deploying HP FlexCampus Technologies for ProVision Based Devices	5	AU 4,000	Call us						
H8D09S	Fast Track for Deploying HP FlexNetwork Comware Technologies	5	AU 4,000	Call us						
H3K67S	IPv6 Foundations	4	AU 3,200	Call us						
H4C86S	Developing SDN Applications	4	AU 3,200	Call us						
Storage										
H0DH4S	3PAR Fast Track	5	AU 5,000	Sydney + VILT			27-31			26-30
				Melbourne + VILT		27-3March		15-19		
			NZ 5,000	Canberra + VILT				1-5		
HK902S	Managing HPE 3PAR StoreServ I	3	AU 3,000	Auckland + VILT			13-17			26-28
				Sydney + VILT			27-29			
			NZ 3,000	Melbourne + VILT		27-1March		15-17		
HK904S	Managing HPE 3PAR StoreServ II	2	AU 2,000	Canberra + VILT					1-3	
				Sydney + VILT			13-15			
			NZ 2,000	Melbourne + VILT			30-31		18-19	
H9P97S	Managing HPE 3PAR StoreServ III	3	AU 3,000	Auckland + VILT			16-17		4-5	
				Sydney + VILT			20-22			
				Melbourne + VILT					29-31	

Australia/New Zealand Training Schedule January - June 2017

Course No.	Course Description	Days	Cost (Exc GST)	Location	January	February	March	April	May	June
HK766S	Managing HPE StoreOnce Backup Solutions	2	AU 2,000	Call us						
U4226S	Implementing HP MSA 2000 Storage Solutions	2	AU 2,000	Call us						
HK970S	HPE StoreEasy Configuration, Administration, and Troubleshooting	2	AU 2,000	Call us						
HK364S	HPE StoreVirtual 4000 Storage Administration and Configuration	2	AU 2,000	Call us						
Microsoft										
H4D00S	Installing and Configuring Windows Server 2012 (MOC 20410)	5	AU 3,500	Call Us						
H4D01S	Administering Windows Server 2012 (MOC 20411)	5	AU 3,500	Call Us						
H4D02S	Configuring Advanced Windows Server 2012 (MOC 20412)	5	AU 3,500	Call Us						
H4D04S	Server Virtualization with Windows Server Hyper-V and System Center (MOC 20409A)	5	AU 3,500	Call Us						
H6C79S	Core Solutions of Microsoft Exchange Server 2013 (MOC 20341)	5	AU 3,500	Call Us						
H6C80S	Advanced Solutions of Microsoft Exchange Server 2013 (MOC 20342)	5	AU 3,500	Call Us						
H8B95S	Microsoft SharePoint 2013 Site Collection and Site Administration (MOC 55033)	5	AU 3,500	Call Us						
H6C75S	Core Solutions of Microsoft SharePoint Server 2013 (MOC 20331)	5	AU 3,500	Call Us						
H6C76S	Advanced Solutions of Microsoft SharePoint Server 2013 (MOC 20332)	5	AU 3,500	Call Us						
H3K87S	Administering System Center 2012 Configuration Manager (MOC 10747)	5	AU 3,500	Call Us						
H3K88S	Deploying System Center 2012 Configuration Manager (MOC 10748)	5	AU 3,500	Call Us						
H7G38S	Configuring and Deploying a Private Cloud with System Center 2012 (MOC 10751)	5	AU 3,500	Call Us						
HE683S	Planning Deploying and Managing Microsoft System Center Configuration Manager 2007 (MOC 6451)	5	AU 3,500	Call Us						
H8C39S	Installing and Configuring System Center Operations Manager 2007 R2 (MOC 55028)	5	AU 3,500	Call Us						
H6C78S	Enterprise Voice and Online Services with Microsoft Lync Server 2013 (MOC 20337)	5	AU 3,500	Call Us						
H3K42S	Querying Microsoft SQL Server 2012	5	AU 3,500	Call Us						
H3K43S	Administering Microsoft SQL Server 2012 Databases	5	AU 3,500	Call Us						
H3K44S	Developing Microsoft SQL Server 2012 Databases	5	AU 2,100	Call Us						
H4C94S	Implementing Forefront Threat Management Gateway 2010	2	AU 3,500	Call Us						
H4C95S	Implementing Forefront Identity Manager 2010	4	AU 3,500	Call Us						

Don't see a training course that you are interested in ?

Contact us on 1800 035 520(AU) / 0800 444 460(NZ) or send an email to customer.education@hpe.com

Australia/New Zealand Training Schedule January - June 2017

Course No.	Course Description	Days	Cost (Exc GST)	Location	January	February	March	April	May	June
EPI Data Centre Certification										
HK258S	Certified Data Centre Professional (CDCP)	2	AU 1,700	Call Us						
HK763S	Certified Data Centre Facilities Operations Manager (CDFOM)	3	AU 2,600	Call Us						
HK259S	Certified Data Centre Specialis (CDCS)	3	AU 2,600	Call Us						

Citrix										
CXM-302-2	Designing, Deploying, and Managing Enterprise Mobility Solutions with Citrix XenMobile	5	AU 4500	Call us						
CNS-207i	Implementing Citrix NetScaler 10 for App and Desktop Solutions	5	AU 4500	Call us						
CXD-203	Managing App and Desktop Solutions with Citrix XenDesktop	5	AU 4500	Call us						
CXD-300	Deploying App and Desktop Solutions with Citrix XenDesktop	5	AU 4500	Call us						

Due to customer demand additional courses are continuously being added to the schedule. We can also customise training to suit your specific requirements. Please phone us on AU: 1800 035 520, NZ: 0800 444 460 for more details. HPE reserves the right to change course prices at any time. In the event of such a change, confirmed registrations will be honoured at the original price. For the latest course information, including course descriptions, curriculum paths and free online courses, please visit www.hpe.com/au/education

Companies with comprehensive training have:



24%
Higher profit margin¹



Well trained information security teams were:

10%
more productive and account for
\$70,000
of annual improvement²

1 hour of training saves **5 hours** of lost productivity



21%
less time spent by backup and recovery teams on fixing problems³

Untrained users require **6x** more support than trained users

Fewer support calls | Better ROI | Faster time to value | Reduced risk

80% of IT managers realize training is critical to project success⁴

Advanced companies spend **5-20%** of profits on training

Certifying the skills of IT staff members is the **single biggest** predictor of IT project success⁵

HPE Education Services Ordering Information

Fixed SKU's	Description / Courses	What to Order	Unit Price AUD	Unit Price NZD
HH245E	HPE Training Credits for Networking		\$800	\$900
	Aruba Mobility Boot Camp	5 x HH245E		
	Aruba Implementing WLAN	3 x HH245E		
	Aruba Scalable WLAN Design & Implementation	3 x HH245E		
	Aruba AirWave Wireless Management Suite Installation, Configuration & Use	3 x HH245E		
	Aruba ClearPass Essentials	5 x HH245E		
HF383E	HPE Training Credits for Storage		\$1,000	\$1,000
	3PAR Fast Track	5 x HF383E		
	Managing HPE 3PAR StoreServ I	3 x HF383E		
	Managing HPE 3PAR StoreServ II	2 x HF383E		
	Managing HPE 3PAR StoreServ III	3 x HF383E		
HF385E	HPE Training Credits for ProLiant + CDI		\$800	\$900
	HPE OneView V3 Administration	3 x HF385E		
	HPE BladeSystem Fast Track	6 x HF385E		
H9P11E	HPE Training Credits for Cloud		\$800	\$900
	Cloud Computing Security Knowledge - CCSK Foundation 3.1	2 x H9P11E		
	Cloud Computing Security Knowledge Plus 3.1	3 x H9P11E		
	Fundamentals of OpenStack® Technology	3 x H9P11E		
UC818E	HPE Training Credits for Total Education One		\$100	\$100
U4993E	HPE Training Credits for Total Education		\$1,000	\$1,000

*For the full range of HPE Education offerings please visit our website at www.hpe.com/au/education

FAQ

How do I register? Download and complete the registration form from www.hpe.com/au/education and send it to customer.education@hpe.com

Does HPE Education Services offer training credits? Absolutely. You can purchase training credits which are valid for 12 months to help secure your training budget.

Does HPE Education Services offer training in regional areas? Yes. Customers can attend any one of our Hybrid\Virtual Instructor Led Training courses.

Can HPE Education Services tailor a course to suit my requirements? Yes. Please contact us with your requirements.

How do I know if this course is right for me? Please refer to the course description for topics and pre-requisites. If you are still uncertain please call our education specialist.

Have a question? Call our friendly education specialist 1800 035 520(AU) / 0800 444 460(NZ)

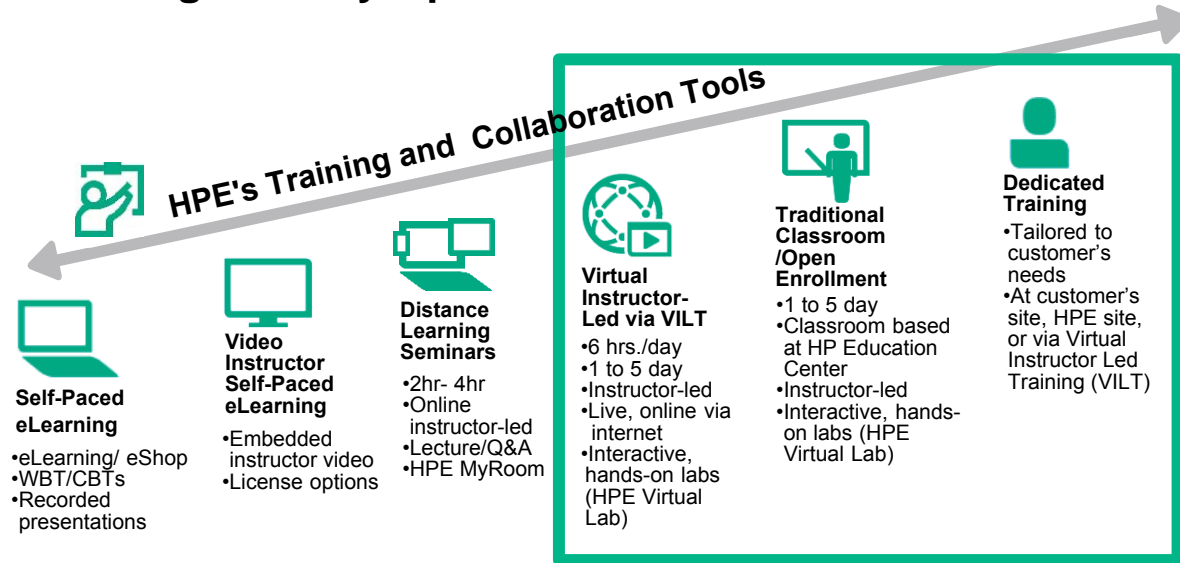
Do I need training because I have a support contract? Your support contract is like an insurance policy, in case the unexpected happens. However, it does not address the root cause of downtime: human error! Education does, as it enables personnel to utilize IT more effectively and avoid user errors.

What if I can't afford to send my people away from work for training? HPE has award-winning technologies enabling remote training to fit your needs and constraints. HPE offers instructor-led hands-on training which uses HPE Virtual Classroom and HPE Virtual Labs for delivery and requires no travel . HPE Virtual Lab also allows us to deliver classroom training at your location.

If you answer yes to any of these questions then consider HPE Education Services

- ? Are you consolidating or deploying new technology or applications?
- ? Are you worried how you will maximize the benefit of your new or upgraded technology?
- ? Are you concerned human error or unplanned downtime will impact your bottom line?
- ? Do you have any personnel changes or need to refresh employee skills?
- ? Do you need to boost IT staff productivity, motivation and retention?
- ? Have you heard about ITSM and the benefits it can provide by standardizing and structuring effective process management?

HPE Training Delivery Options



Ongoing Training Matters

Skills and performance degrade over time without ongoing training

