



# Designing HP Enterprise Storage Solutions, Rev. 14.21

<b>Certification(s)</b>	HP ASE - Storage Solutions Architect V1
<b>Exam(s)</b>	HP0-J64 - Designing HP Enterprise Storage Solutions
<b>The Learning Center</b>	00729772
<b>Format</b>	Instructor-Led Training or Virtual Instructor- Led Training
<b>Duration</b>	32 hours

## Course description

This is an ILT/VILT course designed to teach the correct skill requirements for Storage Pre-sales focused individuals that have the right knowledge to support the sales representatives at the customer site and prepare a complete and supported solution for a customer.

The training will review, and use case study lab exercises to expand the skills of Storage Professionals to consult, Architect, design and propose solutions in the HP Storage Enterprise portfolio.

The training provides an update focusing on the HP Converged strategy and the Converged Storage architecture. HP Presales Tools, Virtualization, Flex-Fabric, Enterprise Data Protection & StoreOnce Portfolio and HP Management Tools and Services are covered. You will discuss Storage Sizing and Configuration Tools and get lab experience and exercises for HP 3PAR StoreServ, HP StoreVirtual and HP StoreOnce product platforms.

For more information, visit the HP ExpertOne website, [hp.com/go/ExpertOne](http://hp.com/go/ExpertOne)

## What is new?

The Designing HP Enterprise Storage Solutions course contains new product information updates for the HP Converged Storage platforms as well as new and updated Storage Sizing and Configuration lab exercises for HP 3PAR StoreServ, HP StoreVirtual and HP StoreOnce product platforms.

## Who should attend?

The ideal candidate provides the technical support needed during the planning and design of HP small-to-medium business (SMB) and enterprise storage products and solutions. This training is important for a channel partner organization and members of an HP sales team looking to increase its sales of HP storage solutions. Individual customers who are members of an internal purchasing team defining business needs and proposing solutions within an organization would also find value in this training.

## Prerequisites

HP ATP – Storage Solutions V1 – HP0-J73 – Foundations of HP Storage Solutions

## Course objectives

After completing this course, you will be able to:

- Explain the fundamental architectures and technologies of Enterprise Solutions
- Describe HP products and solutions
- Identify the customer's requirements
- Design, validate and propose a solution
- Expand and extend opportunities for current and future customer business
- Understand the HP Enterprise Backup vision, strategy, products and solutions
- Plan and Design an Enterprise Backup Solution
- HP Service offerings related to HP storage solutions

## How to register

Register for this course in *The Learning Center*. See the course attachments within The Learning Center for additional information. The ID for this course is 00729772.

**How to get access to The Learning Center.**

## HP employee training

This course is available in the HP internal learning management system, Grow@hp. The ID for this course is 00751933.

## Policies

### Cancellations

Cancellation fees may apply. Contact your HP Authorized Training Center or HP Education Services for their respective policies.

### Fees

Course fees may vary and are established and collected by the training center delivering the course.

### Contact information

HP ExpertOne: [hp.com/go/ExpertOne](http://hp.com/go/ExpertOne)

