



HP Education Services

Designing HP Enterprise Storage Solutions (H8C01S_00729772)

This is an ILT/VILT course designed to teach the correct skill requirements for Storage Pre-sales focused individuals that have the right knowledge to support the sales representatives at the customer site and prepare a complete and supported solution for a customer.

The training will review, and use case study lab exercises to expand the skills of Storage Professionals to consult, Architect, design and propose solutions in the HP Storage Enterprise portfolio.

What is new?

The Designing HP Enterprise Storage Solutions course contains new product information updates for the HP Converged Storage platforms as well as new and updated Storage Sizing and Configuration lab exercises for HP 3PAR StoreServ, HP StoreVirtual and HP StoreOnce product platforms.

Audience

The ideal candidate provides the technical support needed during the planning and design of HP small-to-medium business (SMB) and enterprise storage products and solutions. This training is important for a channel partner organization and members of an HP sales team looking to increase its sales of HP storage solutions. Individual customers who are members of an internal purchasing team defining business needs and proposing solutions within an organization would also find value in this training.

Certification

HP ASE - Storage Solutions Architect V1

Prerequisites

HP ATP – Storage Solutions V1 – HP0-J73 – Foundations of HP Storage Solutions

Exam(s)

HP0-J64 - Designing HP Enterprise Storage Solutions

Course title:	Designing HP Enterprise Storage Solutions
HP product number:	H8C01S_00729772
Category/Subcategory:	Storage
Course length:	4 days
Level:	Intermediate
Delivery language:	English
To order:	You can register your interest for this course online at http://www.hp.com.au/education . At the site, select the course under Partner training - Storage portfolio and you will see dates for the course. Register your interest for the date of your choice.

Course objectives

After completing this course, you will be able to:

- Explain the fundamental architectures and technologies of Enterprise Solutions
- Describe HP products and solutions
- Identify the customer's requirements
- Design, validate and propose a solution

- Expand and extend opportunities for current and future customer business
- Understand the HP Enterprise Backup vision, strategy, products and solutions
- Plan and Design an Enterprise Backup Solution
- HP Service offerings related to HP storage solutions

Why education services from HP?

- More than 30 years of Education Consulting
- Comprehensive curriculum of job-specific training leading to vendor certification
- Global training with more than 90 training locations worldwide
- Training you need, when and where you need it with our Remotely Assisted Instructional Learning (RAIL)
- Unmatched technical expertise and support for HP products and technologies
- Streamlined purchase and management of training with HP Care Pack Services for Education
- Award winning Virtual classrooms and Virtual Labs for a real hands-on experience

For more information

To locate contact information and to learn more about education services, please visit our web site at <http://www.hp.com.au/education> .

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H8C015.a.00 (May 2014)

