



HP Education Services

Designing HP SMB Storage Solutions (H8C00S_00729763)

This course is designed to prepare storage professionals to consult, architect, and design and propose solutions in the HP Storage SMB portfolio. It addresses the fundamental and key technologies influencing the SMB market. Application of the case study scenarios highlights the HP vision, and portfolio. Lab exercises supporting the case studies will use the HP storage sizing tools, products, solutions and services. These include group lab work to experience practice in the consulting, architecting, designing and proposing of solutions using the appropriate products and tools.

What is new?

The Designing HP SMB Storage Solutions course contains new product information updates for the HP Converged Storage platforms as well as new and updated Storage Sizing and Configuration lab exercises for HP 3PAR StoreServ, HP StoreVirtual and HP StoreOnce product platforms. The duration of the training has increased by 8 hours in order to accommodate the use of case studies and storage sizing exercises.

Audience

This certification and its associated training are important requirements for presales or solution architects working in a channel partner organization that desires to attain or maintain Silver Storage Specialist in HP PartnerOne program in order to increase its sales of HP storage solutions primarily to SMB customers. It is expected that these technical individuals will have a minimum of six (6) months of experience in storage technologies and that candidates have a need to identify and define technical requirements and then design commercial storage solutions to meet those needs.

Although this training is an important requirement for channel partners, any individual who has an interest in pursuing an HP Career Certification in Storage Architecting or Storage Integration is also required to have this foundation training in order demonstrate a fundamental understanding of the skill requirements of both Architect and Integration experts.

Course title:	Designing HP SMB Storage Solutions
HP product number:	H8C00S_00729763
Category/Subcategory:	Storage
Course length:	2 days
Level:	Intermediate
Delivery language:	English
To order:	You can register your interest for this course online at http://www.hp.com.au/education . At the site, select the course under Partner training - Storage portfolio and you will see dates for the course. Register your interest for the date of your choice.

Certification

HP ATP – Storage Solutions V1

Prerequisites

None

Exam(s)

HP0-J73 Foundations of HP Storage Solutions

Course objectives

After completing this course, you will be able to:

- Explain the fundamental architectures and technologies of Commercial Solutions
- Describe HP products and solutions for Commercial Solutions
- Identify the customer's requirements
- Design, validate and propose a solution
- Expand and extend opportunities for current and future customer business
- Understand the HP Commercial Backup vision, strategy, products and solutions
- Plan and Design a Commercial (SMB) Backup Solution
- Describe HP Service offerings related to HP storage solutions

Why education services from HP?

- Comprehensive curriculum of job-specific training leading to vendor certification
- Unmatched technical expertise and support for HP products and technologies
- Training you need, when and where you need it with our Remotely Assisted Instructional Learning (RAIL)
- More than 30 years of Education Consulting
- Streamlined purchase and management of training with HP Care Pack Services for Education
- Global training with more than 90 training locations worldwide
- Award winning Virtual classrooms and Virtual Labs for a real hands-on experience

For more information

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