



Advanced Leadership Skills and Techniques HF391S

HPE course number	HF391S
Course length	3 days
Delivery mode	ILT
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This 3-day course is designed to assist individuals in enhancing and sharpening their existing leadership skills. Participants will learn to develop a strong leadership presence, apply emotional intelligence (EI) competencies, demonstrate flexibility in their leadership approach, develop the leadership potential of a team, and make ethical decisions. Through self-assessments, practical group exercises, and discussions, participants will have the opportunity to apply learned strategies to different individual, team, and organizational situations.

Why HPE Education Services?

- IDC MarketScape leader 4 years running for IT education and training*
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Audience

- This course is designed for managers, supervisors, and individuals who would like to enhance their leadership traits and advance their thinking, behavior, and actions to prepare for new leadership challenges

- Develop the emotional intelligence of a team
- Solve ethical dilemmas
- Take intelligent, calculated risks to achieve strategic objectives
- Take an active role in your leadership development

Prerequisites

- Leadership and Management Skills for Non-Managers (HF394S)

Course objectives

- Apply emotional intelligence competencies to enhance individual, team, and organizational performance
- Develop a strong leadership presence by capitalizing on strengths and talents
- Demonstrate flexibility in your leadership approach to maximize effectiveness
- Shape your interactions with others

Benefits to you

- Develop specific competencies in continual learning, interpersonal skills, flexibility, team building, accountability, decisiveness, and integrity, among others

*Realize Technology Value with Training, IDC Infographic 2037, Sponsored by HPE, January 2016

Detailed course outline

Module 1: Leadership Presence

- What is leadership presence
- Developing leadership presence
- Lead in the moment
- Demonstrate awareness of self and others

Module 2: Pathway to Self-Understanding

- Sources of self-understanding
- What is emotional intelligence?
- Emotional intelligence and the ECQs
- Emotional intelligence framework
- The Johari Window

Module 3: Developing Emotionally Intelligent Teams

- Establishing emotionally intelligent norms
- How to increase the capacity of the team
- Empathy as part of relationship awareness
- Managing conflict

Module 4: Ethical Decision Making

- What is ethics?
 - Ethical type indicator
 - The importance of core ethical values
 - Ethical dilemmas
 - Ethical consistency
 - Ethical congruence
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Next steps

- Strategic Planning and Performance Measurement (HF396S)
- Communicating Strategically (HF393S)
- Managing a Virtual Team (H8C20S)

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