

# Improve your IT prognosis

## Cloud solutions from Zayo and HPE

Let HPE and Zayo take care of your IT, so you can focus on taking care of your patients.

60%

Of U.S. News' best hospitals  
are Zayo customers<sup>1</sup>

990

Number of U.S. hospitals that  
are within one mile of Zayo's  
network<sup>2</sup>



**Zayo is experienced in delivering solutions to meet your complex healthcare requirements, including HIPAA and other regulations.**

### The benefits of cloud, designed just for healthcare providers

The healthcare industry is changing fast. And smart healthcare providers are implementing new technologies—like cloud—to help their teams better collaborate, diagnose, and work toward more effective, patient-centered outcomes.

Of course, security and data privacy concerns are top of mind for healthcare providers when undertaking any IT initiative. As well as making sure the demands of managing IT don't overshadow managing patient care.

Hewlett Packard Enterprise, along with our HPE Partner Ready Service Provider, Zayo, understand the unique needs of healthcare providers. Together, we're ready to help you embrace the cloud on your terms.

#### Your cloud, your way

Zayo has the experience to address healthcare-specific challenges, and will work closely with you to develop a solution for your organization that meets your needs today and can scale as your organization evolves and grows.

Zayo's Infrastructure-as-a-Service (IaaS) offerings include customizable options for private, public, and hybrid cloud, running on trusted Hewlett Packard Enterprise infrastructure and delivered as a single solution complete with managed services.

<sup>1</sup> U.S. News Honor Roll 2015–2016

<sup>2</sup> Zayo

## Solution brief

### Why Zayo for healthcare

- Compliant cloud solutions: HIPAA, SOC 1, SOC 2 Type 2, SOC 3, and PCI compliant
- Business Associate Agreement (BAA) friendly
- Nationwide footprint with global coverage
- Premium high-density cloud-enabled data centers built to Tier 3 standards
- Enterprise-grade technology platform
- Ubiquitous network connectivity to enterprise locations and other cloud providers

### Comprehensive services enable compliance

- Managed firewall
- Threat management (IPS)
- Security information and event management
- File integrity monitoring
- Virtual security operations center
- Operating system patching
- Host based anti-virus
- Vulnerability scanning

## Our solution partner



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Enterprise**

## Save capital resources

Providing the latest technology to deliver state-of-the-art healthcare services can put a lot of pressure on capital budgets.

Cloud hosting solutions from HPE and Zayo allow you to align infrastructure costs to an operational model to conserve capital resources. This also lets you leverage the latest and greatest HPE technology without worrying about technology refresh cycles or obsolescence.

## Relieve the pressure on IT

Many healthcare organizations struggle to source, hire, and retain top IT talent. Managed cloud solutions allow you to outsource equipment purchasing, configuration, and maintenance, so you can do more with less and focus on IT innovation that lead to better patient outcomes.

## Order up new resources, stat

Procuring and configuring IT infrastructure is difficult and time consuming. With Zayo, you can scale resources nearly on demand. Supported by self-service capabilities, your IT department will be able to support growth by bringing new services online within minutes to hours—as opposed to weeks and months.

## Your cloud prescription

Through a consultative approach, Zayo can design a cloud solution that is custom-tailored to your needs. Options include:

- **Private cloud**—Secure, highly-available dedicated resource pools for persistent virtualized workloads. Features self-service capabilities and options for disaster recovery and high availability.

- **Public cloud**—Consumption-based cloud, with three service tiers featuring enterprise-class support and leveraging multitenant resource pools for variable virtualized workloads.

- **Hybrid cloud**—We'll help you decide which workloads to keep on premise and which to host in the public and/or private cloud for a solution that fits your needs.

### Complemented by a suite of managed services

- **Managed security**—Protect infrastructure from vulnerabilities and threats, and meet compliance objectives.
- **Managed storage**—Store and back up critical data with superior performance and support of disaster recovery objectives.
- **Managed performance**—Ensure the highest levels of performance, reliability, and responsiveness.
- **Disaster-Recovery-as-a-Service**—Keep your IT systems operating when the unexpected happens.

Learn more at

**HPE Partner Ready Program  
for Service Providers**