

# Enable better business outcomes

## HPE Rapid Client Virtualization Advisory Service

Take advantage of a trusted advisor to drive your projects faster

### Why Hewlett Packard Enterprise for Client Virtualization

- **Blazing speed:** Eliminate development time and deploy systems in weeks, not months by provisioning in minutes and scaling seamlessly.
- **Powerfully efficient:** Converged systems which are delivered ready for your environment and workload.
- **Conveniently simple:** Simplified ordering, configuring, deploying, and servicing with complete preconfigured systems from one vendor.
- **Scale easily** to protect your investments today and expand as needed in the future.
- **Powerful services:** Trusted advisors that ensure technology is aligned to your business outcomes.



### Accelerate productivity

With client virtualization, which includes virtual desktop infrastructure (VDI), server-based computing (SBC), and other architectures, you can rapidly mobilize your existing productivity landscape for universal access to applications. But it can be a complex undertaking. And that's where HPE can help.

The modern workplace has created new challenges for enterprise administrators due to increased user expectations for mobile data and application access. End-users demand support for next-generation delivery mechanisms that can transform the way they work including the ability to work from any location, at any time, using any device. Most enterprises still follow the practice of providing

Microsoft® Windows® applications via a fixed desktop. This model worked well when workers were also tethered to their desks. But today, the workforce is going global and mobile and IT needs to adjust to this new reality.

HPE ConvergedSystem for Client Virtualization is a complete portfolio of pre-integrated, ready-to-use systems that lets you enable and manage your increasingly mobile workforce. Users can be more productive. IT gains better control and security with a simpler infrastructure while lowering costs and complexity. These powerful systems are pre-configured and available with the services and support you need to greatly simplify and accelerate your move to client virtualization, and transform your enterprise into a faster, smarter competitor.

## Solution brief

### Redefining the services experience

The HPE ConvergedSystem for Client Virtualization experience starts with an advisory service. You can then augment your system with a broad selection of end-to-end HPE consulting services and support options that enable rapid deployment, a smooth migration, satisfies user productivity needs, and meet your specific operational requirements. With direct access to our system experts, proactive practices, and flexible consumption options you can improve your investment and operations.

### HPE Rapid Client Virtualization Advisory Service

These services provide guidance to the organizations by enabling consulting value-add at no cost prior to hardware purchase. With the help of advisory services customers can explore their business requirements, align them to technology decisions, identify potential risks and opportunities allowing a more informed hardware purchase choice. All while de-risking any subsequent deployments and achieving a faster time-to-value.

Designed to break through common business issues that slow down the new technology adoption cycle qualified customers may choose from a selection of valuable discussions while planning for client virtualization projects. The service is delivered as an interactive modular workshop led by a solutions expert involving key business and technical stakeholders. As part of the process, organizations gain a common understanding of their business drivers and objectives, potential technical hurdles or synergies, identify transformational goals and actions, ensure executive sponsorship, develop a high-level plan, and propel the project forward.

Customers can choose between three and eight of the following modules which cover best practices and discussions around:

1. Client Virtualization technology, strategy and options
2. Explore business case, risks and issues
3. Target use cases, application mixes and input from representative users
4. Explore existing infrastructure landscape
5. Explore rollout/implementation plans
6. Access and security requirements
7. User experience monitoring and testing approaches
8. Disaster recovery and backup

### Other HPE Technology Support and Consulting Services for Client Virtualization

Regardless of where you start or want to go, Hewlett Packard Enterprise can get you there—enabling rapid deployment, smooth migration, simplified support, and greater business continuity.

#### HPE Enable Workplace Productivity Transformation Workshop

—In this one-day workshop for senior cross-domain stakeholders, we leverage a unique HPE methodology from the reference point of your current situation to gain clarity on mobility concepts; identify the initiatives that can work for your business; lay the right infrastructure foundation for mobility and client virtualization; and identify an actionable roadmap.

#### HPE Advanced Client Virtualization Services

—These fully customizable services are built on powerful HPE infrastructure platforms and Citrix or VMware technologies, to deliver client virtualization outcomes specifically tailored to meet the requirements of your organization. We can fully design and implement your solution end-to-end including compute, storage, network, images, applications and user management. Post implementation we can verify performance

and manage user acceptance through a proof of concept and pilot. Subsequently we can undertake the deployment and rollout of the solution, leveraging HPE and industry best practices.

#### HPE Client Virtualization Access Solution

(CVAS)—CVAS provides access to multiple networks covering different security levels from a single endpoint, without compromising data security. Count on reliable and secure global delivery by HPE's expert client virtualization and security consultants.

### Hit the ground running

We understand your business requirements for employee productivity. We know that Microsoft Windows remains a productivity powerhouse for nearly all companies. In fact, it powers nine out of every 10 enterprise PCs today. So we realize that you're likely to be invested deeply in the Windows platform as well as in the application ecosystem that resides on it.

For the last 25-plus years, Hewlett Packard Enterprise has been offering a wealth of experience transforming productivity environments. Because we understand end-user productivity, this is the lens through which we view your challenges. So we consider all of the services users need to be their most productive. With our portfolio of Client Virtualization services, we bridge the gap between the existing productivity hub, the Windows desktop form factors, and the new paradigm of the ultra-mobile workforce.

HPE offers an unrivaled portfolio of hardware, servers, storage, and services. So your IT team can hit the ground running with the product, solution, and partner offerings.

Learn more at  
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