

# 2015 Awards for Customer Excellence Nominee



## Damon Tatum, Horace Mann

Insurer upgrades to HP ALM QC SaaS, HP UFT for nimble creation of high quality products

### Lifecycle Management

### Functional Testing

**High-level overview:** Using HP, Horace Mann realized the following benefits:

- Achieve flexible, nimble fast time-to-market with high quality insurance products and services
- Support agents' ability to sell insurance offerings that meet customer needs for timeliness and high quality
- Automate functional testing for efficiency and support of Agile processes
- Reduce time projects spend in testing phases for faster time-to-market
- Monitor for reduction in defects passed from test space to test space, and from testing to production
- Reduce hardware and maintenance overhead through transition to SaaS (by June 30)

**Company:** Horace Mann Educators Corp. is an insurance holding company, based in Springfield, IL, that offers retirement products and auto, homeowners and life insurance to U.S. educators.

**Contact:** Damon Tatum is Horace Mann's Director of IT Quality Management.

**Business goals:** Horace Mann needs to deliver fast time-to-market with high quality

insurance products and services while operating efficiently to reduce operational costs.

**HP Software implemented:** HP ALM Quality Center (QC) and HP Unified Functional Testing (UFT). Horace Mann has used QC since the product was called Mercury TestDirector a decade ago. The company is upgrading from HP QC 9.5 to HP ALM QC 12 on SaaS with completion slated for June 30, 2015. The upgrade brings new functionality and relieves the overhead of building and maintaining an owned infrastructure.

**HP Partner:** Horace Mann works with HP Partner Orasi Software, a leading provider of software testing services with market-leading test management and automation, enterprise testing, environment hosting and mobile testing technology. Orasi helps Horace Mann choose the right tools to maximize value. It provides training, support services for software license keys and migration implementation support to SaaS.

**Benefits:** Horace Mann achieves fast, responsive time-to-market with high quality insurance products and services while operating efficiently for overhead cost reduction.



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