

# 2015 Awards for Customer Excellence Honorable Mention



## Katie Sedlak, Exelon Corporation

Exelon identifies \$25 million in first-year savings with HP Application Portfolio Management software

### Service & Portfolio Management

**High-level overview:** Using HP Application Portfolio Management, Exelon Corporation realized the following benefits:

- Identifies path to saving \$25 million in first year of use
- Helps identify and manage end-of-life applications for cost saving benefits
- Reduces operational IT workload through system simplification
- Implements standardized, best-practices methodology for more effective applications management to support corporate goal of saving \$75 million by 2017
- Shortens inquiry response time from "weeks-to-impossible" to under 30 minutes
- Supports creation of application roadmaps to promote informed application investment strategy
- Provides visibility, metrics and Total Cost of Ownership (TCO) data to management through HP Executive Scorecard integration with Apptio
- Increases security by identifying risk exposure and proactively preventing problems (e.g. successfully identified apps vulnerable to Heartbleed bug)
- Improves data quality standards
- Promotes good governance practices and management
- Ensures quick response for audits

**Company:** Exelon Corporation (NYSE: EXC) is the nation's leading competitive energy provider, with 2014 revenues of approximately \$27.4 billion. Headquartered in Chicago, Exelon does business in 48 states, the District of Columbia and Canada. Exelon is one of the

largest competitive U.S. power generators, with more than 32,000 megawatts of owned capacity comprising one of the nation's cleanest and lowest-cost power generation fleets. The company's Constellation business unit provides energy products and services to more than 2.5 million residential, public sector and business customers, including more than two-thirds of the Fortune 100. Exelon's utilities deliver electricity and natural gas to more than 7.8 million customers in central Maryland (BGE), northern Illinois (ComEd) and southeastern Pennsylvania (PECO). Follow Exelon on Twitter @Exelon.

**Contact:** Katie Sedlak, Senior Manager, IT at Exelon Corporation.

**Business goals:** Reduce application costs through analysis, retirement and consolidation (e.g. implement value creation in 2,500 applications) to meet corporate target of saving \$75 million by 2017.

**HP Software implemented:** HP Application Portfolio Management module (HP Project & Portfolio Management Center software) and HP Executive Scorecard.

**Benefits:** By putting HP Application Portfolio Management to work, Sedlak and her IT team identified over \$25 million in savings to be realized by analyzing, standardizing, retiring and bundling its unwieldy legacy of over 2,500 applications. The effort puts the organization on track to meet its aggressive goal of saving \$75 million by 2017. Exelon also profits from implementing HP standards and best practices, resulting in better governance and improved methodology.



Share with colleagues

[hp.com/go/software](http://hp.com/go/software)

