

# 16 Questions to Ask When Buying Flash Storage

A list of questions to help you buy a truly enterprise-class flash solution, not just a “good enough” flash solution.

## Cost

Now affordable at **\$1.20 per GB** useable, there is no need to wait.

- 1 Does the vendor have the right data compaction technologies?
- 2 How does the vendor address capacity and system density?
- 3 How will the vendor help you move your aging data?



## Performance

Flash media injects a whole new set of requirements.

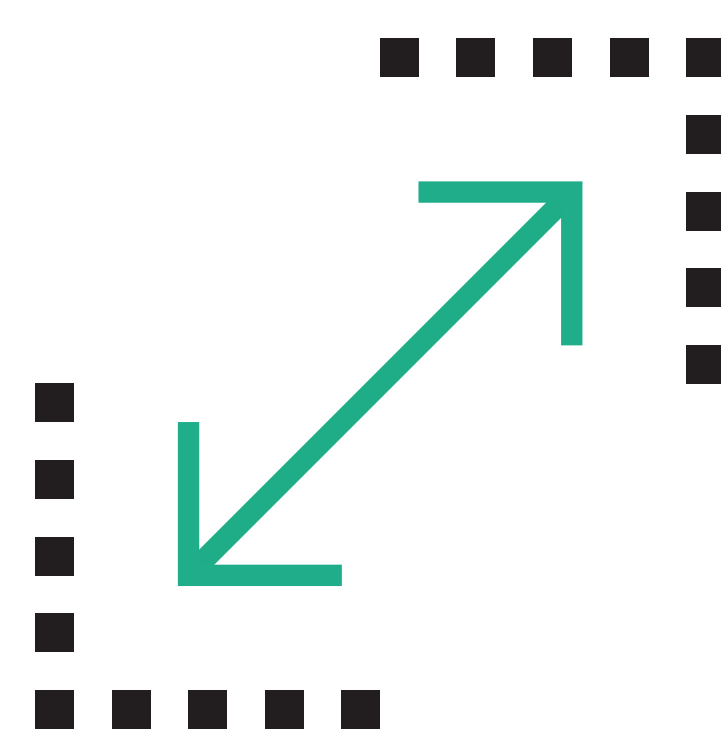
- 4 How does the vendor address scalability, consistency, and predictability?
- 5 Does the vendor enable deduplication when and where you need it?
- 6 What about IOPS, latency and bandwidth?
- 7 Can the vendor give you performance even during failures?
- 8 Does the vendor have a truly flash-optimized architecture?



## Resiliency & Scale

Enterprise-class resiliency and the ability to scale are not always a given.

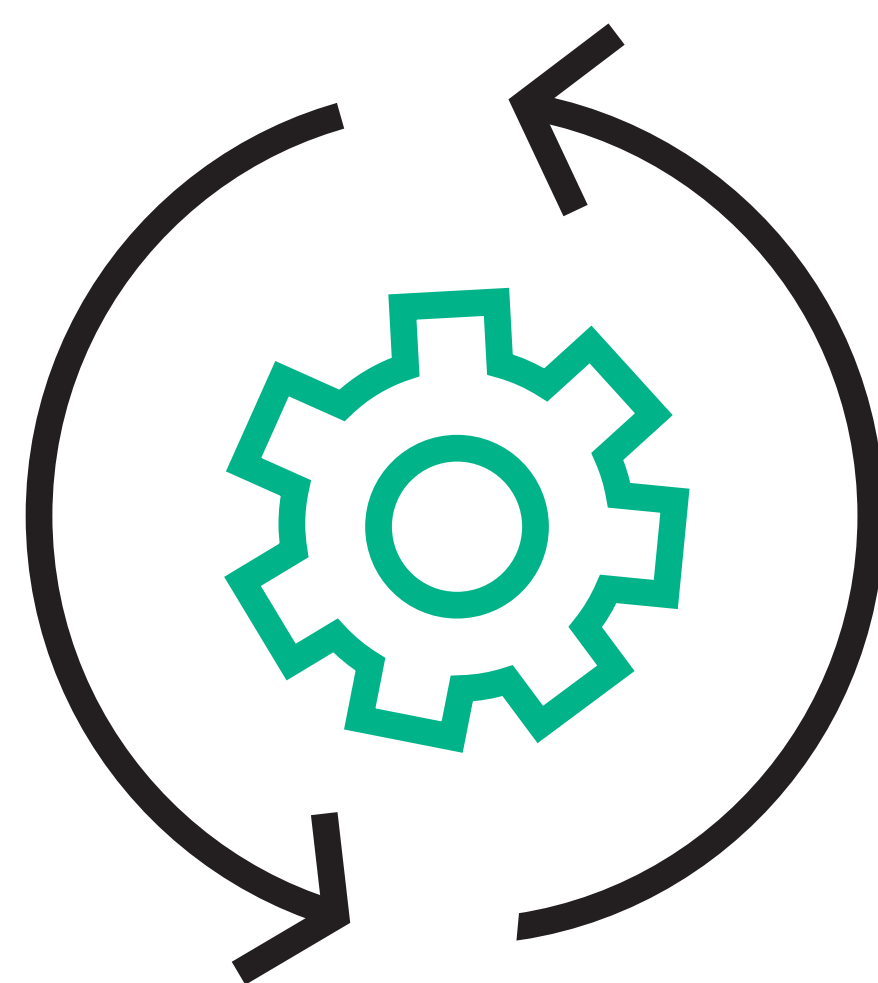
- 9 Has the vendor proven they have enterprise-class flash?
- 10 How does the vendor bullet-proof your data?
- 11 Does the vendor have a datacenter feature set?
- 12 Can the vendor scale for modern IT requirements and future growth?



## Backup and Recovery

Data needs must be efficiently backed up and immediately recoverable.

- 13 What backup/recovery capabilities are available?
- 14 How will the vendor help integrate backup/recovery into my current environment?
- 15 What is the vendor's approach to deduplication?
- 16 How does the vendor ensure recoverability of data?



**Don't make a decision until you ask flash vendors these important questions. Download the free eBook:**  
**Invest in the Right Flash Storage Solution: A Guide for the Savvy Tech Buyer**

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