

Engage and Grow Incentive For Pre-owned Technology Transactions

HPE Financial Services

HPE Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology systems needed for business transformation.

For more information and to register under your employer's HPE Engage and Grow membership, access the official [website](http://www.hpe.com/engageandgrow). Alternatively, you can e-mail us at info@engageandgrow.com. You can find the rules and claim forms for both HPE Financial Services incentives on the website.

Engage and Grow: An incentive for Partner Sales Reps

Here is another exciting sales incentive from HPE Financial Services to help boost your earnings. As an added incentive under the Hewlett Packard Enterprise (HPE) Engage and Grow program, you can earn program points for closing qualified **Certified Pre-Owned equipment** sales and rentals. Points accrue at 1% of the hardware value for eligible pre-owned orders. For example, you earn 500 points for a qualifying \$50,000 transaction. Engage and Grow reward points can be redeemed for gift cards, merchandise and services. This incentive can be earned in addition to other Engage and Grow incentives. Plus, HPE Financial Services can help you uncover and close opportunities where customers need to replace legacy equipment but can't justify the cost of new equipment right away.

Eligibility requirements

- Incentive is valid for US channel partner sales representatives registered under their employer's HPE Engage & Grow program membership

- Pre-owned equipment must be purchased or rented from HPE Financial Services, including systems, parts and accessories
- Minimum transaction size is \$20,000 USD (excluding tax and freight charges)
- Maximum transaction size is \$1,000,000 USD
- Transactions must be invoiced between Nov. 1, 2016 and Oct. 31, 2017*

Submit your claim now

- You must be registered as valid participant in the HPE Engage and Grow program to participate. Register prior to claiming your incentive.
- Complete the online claim submission form after reviewing the full terms for this incentive available online.

Learn more at hpe.com/hpefinancialservices

* HPEFS invoice must be dated between 11/1/2016 and 10/31/2017. Be sure to review the official incentive rules.



Sign up for updates

© Copyright 2016 Hewlett Packard Enterprise Development LP. The information contained herein is subject to change without notice. The only warranties for Hewlett Packard Enterprise products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. Hewlett Packard Enterprise shall not be liable for technical or editorial errors or omissions contained herein.

Financing available through Hewlett-Packard Financial Services Company and its subsidiaries (HPFSC) and is subject to credit approval and execution of standard HPFSC documentation. Rates are based on customer's credit rating, financing terms, offering types, equipment type and options. Not all customers may qualify. Not all services are available in all countries. Other restrictions may apply. HPFSC reserves the right to change or cancel this program at any time without notice.

4AA5-5751ENA, November 2016