

# HP Financial Services

## Fact Sheet



**Call your HP Financial Services sales representative, or find us on the web at: [hp.com/hpfinancialservices](http://hp.com/hpfinancialservices)**

### Did you know?

In 2012, our Technology Renewal Centers around the world:

- Processed over 2.8 million devices
- Processed over 1.5 million PC products
- Wiped data from over 800,000 storage units
- Safely and responsibly recycled 11 million pounds of material

**Over 75% of HP Financial Services business is from repeat customers.**

**HP Financial Services charged for less than 0.01% total damage billing in FY13, globally.**

**HP Financial Services complies with over 163 data security and environmental laws for equipment that is remarketed or recycled.**

**HP Financial Services aligns with over 10 industry-standard procurement systems like Ariba, Adquira, WAAF, SAM, Paymode, Paymodex, Keteria, Covisant, E-plus and others.**

**Customers have 24/7 online access to portfolio and billing details.**

## Organisation Profile

HP Financial Services delivers investment solutions that can help maximise the full potential of IT to create better business outcomes. Providing flexible services and capabilities that support the entire IT lifecycle, we partner with customers globally to help build investment strategies that enhance business agility and control to scale technology with speed and confidence.

## HP Financial Services Leading the Way

A New Style of IT is changing the way business is done. To take maximum advantage of the change already underway, businesses need an investment strategy that fuels their IT strategy. Access to technology on terms that align to business needs is critical and will involve a thoughtful approach, requiring finance and IT integration. HP Financial Services is uniquely positioned to help customers move to the New Style of IT by providing:

- Investment solutions that enhance business flexibility and agility
- Investment expertise on a globally consistent basis
- The capability and control to scale technology with speed and confidence

HP Financial Services helps customers build IT investment strategies that support transformation and the ability to deliver on business goals.

## HP Financial Services by the Numbers

- \$11.9 billion in portfolio assets
- For Q3 2015, revenue of \$806 million USD
- Delivered \$87 million in operating profit, 10.8% of revenue
- Volume up 7% in constant currency year-over-year with strength in the direct business
- Over 1,200 employees worldwide and does business in more than 50 countries. We are where our customers need us to be, as appropriate on a case-by-case basis, we seek to form third-party relationships where we do not have a direct presence.

**“The return on equity in HP Financial Services continues to be strong.”**

– Cathie Lesjak

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