

Engage and Grow Incentive For Financing Solutions

HPE Financial Services

HPE Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology systems needed for business transformation.

For more information and to register for the Engage and Grow platform, access the [website](#). Alternatively, you can e-mail us at info@engageandgrow.com for LAR partner sales reps and at support@hpeengageandgrow.com for partner sales reps in the U.S. and Canada. You can find the program rules and claim forms for the HPE Financial Services program on the website.

* Agent transactions do not qualify. To verify that your customer is an HPEFS Small & Medium account and qualifies for this promotion, contact your HPE FS Sales Representative.

** Certificate of Acceptance (COA) must be signed by end customer between November 1, 2016 and October 31, 2017.

An Incentive Program for Partner Sales Reps

Boost your earnings with an exciting sales incentive program from HPE Financial Services. Part of the Hewlett Packard Enterprise (HPE) Engage and Grow program, you can earn points for qualifying lease and Subscription transactions. Partner sales reps in the U.S. and Canada can earn points equivalent to 0.5% of qualifying transactions; while, Latin America Region partner sales reps can earn 2.5%. For a \$50,000 USD transaction, a partner sales rep in the U.S. or Canada could earn 250 points, a LAR Partner Sales Rep 1,250 points. Engage and Grow points can be redeemed for gift cards, merchandise and services. This Incentive can be earned over and above other Engage and Grow incentives that you may earn. Let us help you close more deals and help your customers increase their investment capacity. If you enjoyed our former HPE Blue Carpet incentive program, you will enjoy this program as well.

Eligibility requirements

- All HPE and non-HPE hardware, software and services qualify (including HP Inc. products)
- HP Inc. Graphics Solutions Business (GSB) products are not eligible
- Valid for Fair Market Value (FMV) financing agreement and HPE Subscription

transactions in the U.S., Canada, Argentina, Chile, Mexico, Brazil, Colombia and Peru

- Minimum transaction size (excluding taxes) is \$50,000 USD in the U.S., \$25,000 USD in the other eligible countries
- Valid for HPE Small & Medium Business (SMB) accounts*
- HPEFS Direct Relationship Accounts are not eligible
- Transactions must be funded by October 31, 2017**

Partner Sales reps may earn up to the equivalent of \$50,000 (USD) in Engage and Grow rewards per year from this program.

Submit your claim now

- You must be registered in the HPE Engage and Grow program to participate. Register prior to claiming your incentive.
- You must provide the transaction Schedule Number(s). Schedule Numbers are included in the Vendor Authorization Letter (VAL) provided by HPE Financial Services.
- All claims must be submitted within 90-days of the signed Certificate of Acceptance (COA) to qualify for the incentive

Learn more at
hpe.com/hpefinancialservices

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