



HP Software Education Services

Unleash the power of your software investment



Insight

38% of purchased software ends up as shelfware

Insight

Untrained users need six times more support than trained users

If you are going to invest in software – make it matter with education

Your software is only as powerful as its users. This is why effective training and education is essential. Without it, productivity falls, support costs climb, and your strategic business goals become a lower priority.

HP Software's world-class training and education empowers your workforce, boosts software adoption, and maximizes the value of your software investment to better focus on your strategic goals.

Optimize your teams IT skills and provide a competitive advantage with HP ExpertOne software certifications. Each curriculum in the HP ExpertOne program offers a full range of levels, representing everything from entry level to master level courses.

It is about your business...your users...your training solution; which are all unique to you. We will collaborate with your stakeholders to develop and propose a comprehensive education roadmap, personalized and tailored to the success of your business today and in the future. This is just one of the reasons why the IDC named HP a MarketScape Leader for IT Education*.

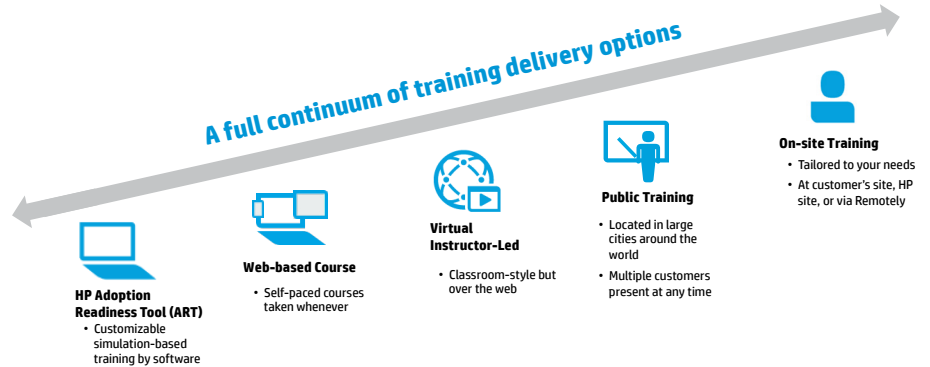
The value of training and education

- Reduced risk – 50% fewer operational errors when users are trained
- Faster ROI – lower TCO
- Faster time to value – trained users capitalize on software benefits
- Fewer support calls – 1 hour of training saves 5 hours of lost productivity

*IDC MarketScape: Worldwide IT Education and Training 2013 Vendor Analysis, doc #239139e_HP, January 2013

Flexible, accessible training

Wherever your people are and however your business runs, we make training and education accessible. We have over 250 courses and offer different ways to learn. Our HP Software Education Certified Instructors have both product expertise and industry knowledge. This means they can show your team how to make the software work best in their day-to-day role. And we have global solutions, so there is no language barrier to training.



HP Adoption Readiness Tool (ART)

HP ART lets you coordinate user enablement across your whole organization. This platform provides contextual learning, hands-on practice and competency-based assessments, created by our HP Software subject matter experts. You can deliver pre-designed or customized content. The result – a comprehensive documentation, training, and support strategy.

Virtual Instructor Led Training (VILT)

HP Software Education's Virtual Instructor Led Training (VILT) bring students together online in a virtual classroom, where they are joined by an HP Certified Instructor. All the benefits of a real classroom without the travel.

Public training

We have over 100 HP training centers and customer sites around the world. Each course provides students with a presentation and hands-on, practical lab experience as well as the opportunity to talk with an HP Certified Instructor.

Private training

To save you the time and expense of travel, we can send one of our experienced instructors to your site. We can deliver standard or customized course content, depending on what you need.

Online self-paced learning

These courses give your people the freedom to learn when and where it suits them. We offer a wide variety of online courses and delivery methodologies, including instructor tutorials, software demonstrations, hands-on exercises, and interactive assessments to test knowledge.

“We are keen users of HP Software Education Services for career development as they offer our people the right skills at the right time wherever they are located.”

– Peter Doyle, Head of Performance and Automation, Virgin Media

Support your central business functions

Our education offerings mirror your key business areas so you can strengthen performance where it counts.

Application Lifecycle Management – addresses the needs of your business while modernizing your applications in different environments: hybrid-delivery, mobile, and composite applications.

IT Strategy, Planning and Governance – the key overlay for the IT Performance Suite solutions, it drives real-time control of investments, portfolios, and resources.

Operations Management – at the core of our IT Performance Suite security solution, Operations Management optimizes your effectiveness in an ever-changing world.

Software as a Service (SaaS) – provides a flexible, cost effective, and efficient way to purchase, deploy, and manage software. Driving real value through lower, predictable costs and an increased ability to focus on innovation and differentiation.

Information Management – reduces risk with a solution that will protect and add value to all your data.

Security Intelligence and Risk Management – this platform reduces the risk to your company with defense mechanisms and intelligent analysis.

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