

Gain instant business results—the power of now

HPE As a Service Solution for SAP HANA®

Get ready for your journey to SAP S/4HANA: start quickly with SAP HANA and analyze Big Data to unlock real-time insight without upfront investments in software licenses and hardware.

Insights

- Use SAP HANA and revolutionize your enterprise with this in-memory database technology.
- Analyze Big Data and gain real-time insights with HPE As a Service Solution for SAP HANA.
- Deploy SAP HANA faster, with less disruption and reduced total cost of ownership.

SAP HANA is critical to analytics and Big Data initiatives in the SAP environment. More importantly, with recent SAP S/4HANA announcements and rollouts, SAP S/4 HANA is now the future for every SAP customer. If you're not working with SAP HANA, you should be. If you're not working with it in a cloud environment, it's time to start. Hewlett Packard Enterprise (HPE) offers a better way to get that experience, and it begins with HPE As a Service Solution for SAP HANA.

It's an intense process to purchase SAP HANA appliances, train your IT operations staff to use and support them, and also develop and use SAP HANA applications.

Turn to HPE as your trusted partner. We can ease your capital costs and assist during the project's ramp-up. And, with our HPE As a Service Solution for SAP HANA, you quickly gain experience in analytics and SAP applications.

Use scalable SAP HANA solutions

Imagine what you can do with real-time enterprise information that enhances the customer experience, while strengthening your competitive advantage. Uncover new opportunities for growth with HPE As a Service Solution for SAP HANA, and start using SAP HANA to its fullest potential. With it, you get a complete HANA solution—including setup and enablement—while lowering product, software licenses, management, and support costs. This way, you're using the revolutionary SAP HANA platform in weeks vs. months.

Let HPE innovation work for you

Success with SAP HANA depends on using the right analytics and applications based on business needs. HPE SAP Advisory Services evaluate your business needs, and how SAP HANA integrates into your existing business processes and applications to meet those needs. We also plan and manage your cloud strategies as a component of your broader IT strategies.

Setting up and running SAP HANA is costly. It requires specialized skills and expertise of HANA appliances, software, and hardware elements. HPE As a Service Solution for SAP HANA combines proven methods, tools, and frameworks—implemented by experienced HPE SAP applications and cloud consultants. Constant availability of SAP HANA is imperative. And, with HPE As a Service Solution for SAP HANA, delivered with HPE Helion Virtual Private Cloud, you get industry-leading business continuity and operational capabilities.

The HPE As a Service Solution for SAP HANA Service offers:

- **Quick time to value**—Get up and running in weeks vs. months; HPE has the knowledge and experience to get you there.
- **Customer choice**—Deploy on an HPE virtual private cloud model, or your own managed private cloud environment.

Offering overview

- **Rapid deployment**—Accelerate deployment and grow the platform as you identify new business value, enable new business processes, or deliver new services with new applications, all leveraging the insights revealed by SAP HANA.
- **Low risk**—Use HANA Remote Support Service, including ongoing SAP HANA management, to reduce operational risks associated with introducing appliances, while maintaining ongoing management of SAP HANA.
- **Cost control**—Reduce total cost of ownership for SAP HANA with a monthly subscription fee, making it an operating expense rather than a capital investment.
- **Innovative technology**—Use the HPE Converged System for SAP HANA, designed specifically for the SAP HANA environment, based on technology innovations such as pooled architecture, and specifically developed by HPE for SAP HANA.

Get outcome-based service delivery

Use our comprehensive approach to gain insights and the desired outcomes you need through business analytics and intelligent solutions. HPE offers specialized methodologies and tools, flexible delivery models, and solutions designed to solve Big Data challenges. Our strategic advisors and experts bring numerous certifications, world-class experience, and industry expertise to you. Get these benefits from our approach:

- Identify and respond to market trends that create market share gains.
- Shorten time to market and increase competitive advantage.
- Reduce margins, increase wallet share, and improve planning and procurement processes to reduce operational costs.



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**Hewlett Packard
Enterprise**

Make the most of SAP HANA

Use the HPE As a Service Solution for SAP HANA by leveraging a strong portfolio of SAP services. Our portfolio includes:

- **Business Warehouse on SAP HANA**—A single source of SAP data and real-time business analytics, using an enterprise data warehouse based on SAP Netweaver® Business Warehouse (BW).
- **Business Suite on SAP HANA**—Easy access to your transaction data, enabling faster business processes and innovative solutions.
- **Enterprise Edition on SAP HANA**—Access enterprise data from one source and business analytics with enterprise data warehouse based on Enterprise Edition for SAP HANA.
- **SAP S/4 HANA**—Next-generation business suite, connecting digital and networked world with simplified data models, mobility, and Internet of Things for real-time collaboration and analysis. S/4 HANA is natively engineered for providing choice of deployment (on premise or cloud).
- **Business Outcomes Service**—Services that directly align and manage your SAP environment to your business KPIs.
- **Rapid-deployment solution for BW migration to SAP HANA**—A fast path to upgrade current BW environments to SAP HANA with minimal risk.
- **Rapid-deployment solution for operational reporting for SAP HANA**—A set of reports, views, and dashboards from sales, finance, shipping, purchasing, and master data, so you can control Big Data challenges.
- **Rapid-deployment solution for profitability analysis for SAP HANA**—Real-time business reporting and analytics to improve decision-making and business planning.
- **HPE HANA Remote Support Services**—HPE offers delivery leadership with extensive SAP expertise, bringing together HPE HANA and HANA Appliance experts to keep everything working smoothly.

- **HPE Application Management Services**—Industry-leading services leverage our Run SAP certifications and business outcome-based, service-level agreements for all applications running on SAP HANA.

Get the right services right on time

Look to our years of SAP experience and credentials to support your move to HPE As a Service Solution for SAP HANA. Gain benefits of business information quickly and cost-effectively.

- HPE repeatedly wins awards for delivery excellence and leadership with HPE SAP services and products. Recent wins include the 2015 SAP ACE Award Winner for SAP HANA Implementation; 2014 SAP Pinnacle Award Winner for Rapid Deployment Partner of the Year; 2014 SAP Pinnacle Award Winner for Platform CO-Innovation Partner of the Year; 2014 SAP Pinnacle Award Finalist for HANA Adoption Partner of the Year.
- We have 30+ years of experience delivering innovative, joint solutions with SAP—more than any other IT service provider.
- Our global SAP practice has delivered more than 1000 SAP implementation projects—many are multinational, regional, or global.
- With more than 9200 SAP professionals, HPE has one of the largest and most comprehensive global SAP capabilities.
- Our Global Center of Excellence—established in 2012—delivers SAP HANA-related solutions worldwide.
- HPE is a Global SAP Hosting Partner, with 1000+ customers supporting 2 million+ users in more than 10 languages.
- HPE is ranked as a leader or challenger in Forrester Waves and Gartner SAP Magic Quadrants.

Learn more at
hpe.com/services/applications

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